

Your local, regional and international bank

October 2004

Danske Bank is the largest bank in Denmark and a leading player in the Nordic financial markets.

Today we consider Northern Europe and especially the four Nordic countries - Denmark, Sweden, Norway and Finland - as our home market.

The Bank also has branches in the United Kingdom, Germany, Poland, Luxembourg and the United States as well as a number of representative offices.

Danske Bank currently has the following credit ratings:

Ratings

	Moody's	Standard & Poor's	FITCH Ratings
Short-term	P-1	A-1+	F1+
Long-term	Aa1	AA-	AA-

April 2004

One Bank - one system

Our branches in Denmark, Sweden, Norway, Finland, the United Kingdom, Germany and Poland are fully integrated with the Bank's central computer systems.

This gives your company the advantage of communicating with only one bank for the entire northern European region - enabling you to receive real-time data, with the same electronic banking system in all countries.

We provide highly advanced electronic banking solutions and seek to remain a market leader by continually developing our IT platform.

Your local, regional and international bank

Our flexible cash management programme allows you to choose a centralised, decentralised or combined payment solution. If you wish to generate your Nordic payments from a central payment factory, you can send payment files direct to Danske Bank or via another international overlay bank.

Alternatively, with Danske Bank as your regional bank in northern Europe, you can use us as your international overlay bank for the rest of the world. We offer local payment services through a world-wide network of cash management partner banks.

This flexibility has led many Nordic, European and American businesses to choose us for their cash management solutions for local, regional and international purposes.

Your local bank

Danske Bank, which was founded in Denmark in 1871, has had branches in Sweden, Finland, Norway, the United Kingdom, USA, Germany and Poland for several years.

The acquisition of Östgöta Enskilda Bank in Sweden in 1997 and Fokus Bank in Norway in 1999, created an extensive Nordic branch network. In 2000, Danske

Bank acquired the Polish bank Pol-Can Bank, which has since been renamed Danske Bank Polska S.A.

As a participant in the clearing systems in these countries, we can offer all types of local payment. Local cash management is available through our Web- and PC-based electronic banking solutions.

Your regional bank

If you are considering a regional cash management solution for the Nordic region, Danske Bank is the obvious choice.

The region has four currencies and four clearing systems and makes extensive use of electronic payments. In this complex environment, ease of communication and efficient interest and liquidity management systems are essential.

Our "one bank - one system" programme addresses this challenge by offering the following administrative and financial advantages:

- Communication with only one bank throughout the region
- Access to real-time online information through our office banking system
- Local payment instructions for the entire region sent to the Bank via one point of entry
- Internal group transfers within Danske Bank executed without loss of interest

- Optimal group liquidity and interest management through our sophisticated cash pool and interest netting products, locally or cross-border

You can choose a decentralised solution in which you communicate with Danske Bank through your local subsidiary or a centralised solution in which you communicate with Danske Bank through a shared service centre or payment factory. You can exchange data through a direct link with Danske Bank or through another international overlay bank - in both SWIFT and EDIFACT formats.

Your international bank

If most of your turnover takes place in northern Europe or if your shared service centre or payment factory is located in the region, Danske Bank can serve as your overlay bank for the entire world.

In countries where Danske Bank is not located, we have agreements with cash management partner banks. Using Danske Bank as overlay bank gives you the following advantages:

- One point of entry for opening accounts with our partner banks
- All local payments can be sent to Danske Bank, and we forward the files to our partner bank
- You can monitor account statements from foreign banks in our office banking system
- One point of entry for account enquiries

	Denmark	Sweden	Norway	Finland	United Kingdom	Germany	Poland	USA
Branch	Yes	Yes	Yes, plus subsidiary	Yes	Yes	Yes	Subsidiary	Yes
Domestic payments	All types	All types	All types	All types	All types	All types	All types	All types
Interest and liquidity management	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Office banking systems available	Business PC Business Online	Business PC Business Online	Business PC Business Online	Business PC Business Online Opus Capita, Analyste and Econet	Business PC Business Online	Business PC, Business Online (mid 2004) and Multi-Cash Plus	Business PC and Multi-Cash Plus	Business Online
Office banking systems language	Danish	Swedish	Norwegian	English Multibank systems in Finnish	English	English; German for MultiCash Plus	English; Polish for MultiCash Plus	English
Help desk language	Danish	Swedish	Norwegian	English and Finnish	English	English; German for MultitCash Plus	English; Polish for MultiCash Plus	English
On-site IT support	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes

By establishing the most effective cash management solution, you can optimise your currency hedging as well as your internal administrative routines.

Liquidity management

Group Cash Pool

Our Group Cash Pool programme is a central component in your group account management because it

always shows the net balance on your accounts. Danske Bank's Group Cash Pool programme is based on real-time zero balancing.

Group Cash Pool - real-time overview

With our electronic banking systems, your accounting staff will always have real-time information about the group's net liquidity and be able to make real-time transactions with the systems.

Your group obtains the same interest rate for deposits and loans because the positions on various accounts are offset to determine the net position.

Internal group interest rates

Your group itself determines the interest rate for internal outstanding debts between the parent company and subsidiaries. The group can choose to use the external interest rate, agreed upon with Danske Bank or an internal group interest rate. You can apply different rates for each subsidiary.

The calculation and addition of interest on internal group accounts takes place automatically in the Group Cash Pool programme.

Internal group credit limits

Your group also determines the internal credit limits on subsidiaries' accounts. The total of these credit limits may be either greater or less than the external credit limit agreed upon with the Bank.

Your group can choose to use an automatic sufficient-funds check. With this function, you ensure that subsidiaries do not exceed their internal credit limits.

Cross-Border Cash Pool

With Cross Border Cash Pool, your group can manage all of its accounts in the same currency, for example in EUR.

A Cross-Border Cash Pool programme must comply with local laws, tax regulations and central bank reporting requirements. Danske Bank has considerable experience in helping customers devise the most efficient cash pool structure.

Account Adjustment

When you set up all of your group's accounts at Danske Bank, you can use Account Adjustment, which at the end of the day consolidates the group's total liquidity in a country into a single account.

Interest Netting

If you want to keep the individual accounts separate for liquidity purposes, the Bank can offer interest netting for all the accounts in a country held in the same currency.

Multicurrency Interest Netting

With Multicurrency Interest Netting, we offer interest netting across national borders and currencies - a valuable supplement to the domestic or Cross Border Cash Pool programme.

With this programme, all of your group's accounts at Danske Bank are treated, for the purpose of interest calculation, as a single account. This is a simple, efficient way of reducing the margin paid to the Bank.

The model ensures that additions of net interest comply with various national tax rules. We achieve this by adding interest to the individual accounts in the various countries involved.

Electronic banking and EDI

Danske Bank offers a variety of PC- and Web-based electronic banking systems, so you can choose the solution that best suits your needs and preferences. The systems are available in English and several other languages (see the table on page 3).

In countries - such as Finland, Germany and Poland - where local multibanking systems are often preferred, Danske Bank also offers these systems.

Danske Bank is committed to providing state-of-the-art electronic banking solutions.

EDI and EDIFACT

A growing number of companies exchange data electronically, when they order goods and services, confirm orders, send invoices and make payment transfers. Many use their own mainframe computers for straight-through processing of electronic data interchange (EDI) transactions with their banks. Whether it is for payments or receivables, straight-through processing reduces costs and improves services.

Besides the local formats in the Nordic region, Danske Bank provides most of the financial EDIFACT messages: PAYMUL, CREMUL, DEBMUL, DIRDEB, FINSTA, BANSTA, FINCAN and CONTRL. The messages can process all payment types.

Danske Bank provides a platform for secure EDI of business data on a wide range of communication channels, either directly or via a VANS operator.

Communications

You can communicate with the Bank in a number of ways:

- Via our electronic banking system through a direct modem connection or over the Internet

- Via a direct connection through FTP or a VANS operator
- Via an overlay bank through SWIFT

The communication and security protocol used in the banking system can also be offered as a separate API.

Security

Regardless of whether you use the Internet/PC solution or the EDIFACT solution to exchange data with the Bank, the contents are secured by digital signatures and encryption. We support the following basic security requirements:

- Authenticity: unambiguous identification of the sender of the data.
- Integrity: any change or omission of data can be detected by the recipient.
- Non-repudiation: the sender cannot subsequently deny having sent the data.
- Confidentiality: the data is kept secret from unauthorised parties.

Danske Bank supports the EDIFACT message AUTACK for the interchange of digital signatures.

The security software from Danske Bank, Danske EDIsec, contains all these features and can easily be integrated into your company's system whether it is a mainframe, Unix or PC system.

Further information

If you need further information about our "one point of entry to the top of Europe" service, please contact either your account manager at Danske Bank or our Global Cash Management Team.