

Fact Sheet Q4 2003

Supplementary Information for Investors and Analysts

Unaudited



Investor Relations
Updated: February 2004

Danske Bank

Fact sheet Q4 2003

This publication is meant as a supplement to the information published in the quarterly interim reports and the annual report. Additional information can be found on www.danskebank.com and www.danskebank.dk.

For further information, please contact:

Tonny Thierry Andersen, Chief Financial Officer

Direct: +45 33 44 11 47
Mobile: +45 22 65 65 97
tonan@danskebank.dk

Peter Rostrup-Nielsen, First Vice President

Direct: +45 33 44 07 60
rost@danskebank.dk

Henrik Andersen, Senior IR-Officer

Direct: +45 33 44 04 82
Mobile: +45 25 27 25 40
henan@danskebank.dk

Tore Heyden, Senior IR-Officer

Direct: +45 33 44 27 92
Mobile: +45 25 27 25 41
they@danskebank.dk

Tina Birch, IR-assistant

Direct: +45 33 44 12 69
tibi@danskebank.dk

Disclaimer

This publication has been prepared by Danske Bank for information purposes only. It is not an offer or solicitation of any offers to purchase or sell any securities, currency or financial instrument. Whilst reasonable care has been taken to ensure that the contents of this publication are not untrue or misleading, no representation is made as to its accuracy or completeness and no liability is accepted for any loss arising from reliance on it. Danske Bank, its affiliates or staff may perform business services, hold, establish, change or cease to hold positions in any securities, currency or financial instrument mentioned in this publication. The Danske Bank Group's research analysts are not permitted to invest in securities under coverage in their research sector. This publication is not intended for private customers in the UK or any person in the US. Danske Bank is regulated by the FSA for the conduct of investment business in the UK and is a member of the London Stock Exchange. Copyright © 2003 Danske Bank A/S. All rights reserved. This publication is protected by copyright and may not be reproduced in whole or in part without permission.

Table of contents

1. Danske Bank Group overview	Page
1.1. History	5
1.2. Executive management	6
1.3. Business profile and vision	7
1.4. Legal structure and ratings	8
1.5. Group structure	9
1.6. Geographical operations	13
2. Financial statistics	
2.1. Financial highlights	16
2.2. Profit & loss account	17
2.3. Revenue breakdown	18
2.4. Interest income margins	19
2.5. Expenses	20
2.6. Staff	21
2.7. Breakdown of loans and deposits	22
2.8. Asset quality and loan losses	24
3. Business segments and key statistics	
3.1. Banking Activities, Denmark	29
3.2. Banking Activities, International	30
3.3. Mortgage Finance	32
3.4. Danske Markets	33
3.5. Danica Pension	34
3.6. Danske Capital	35
3.7. Investment portfolios (Treasury)	36
4. Shareholder information	
4.1. Ownership structure	38
4.2. Common share data	39
5. Macro Economics	
5.1. Tables and graphs	41

Danske Bank Group Overview

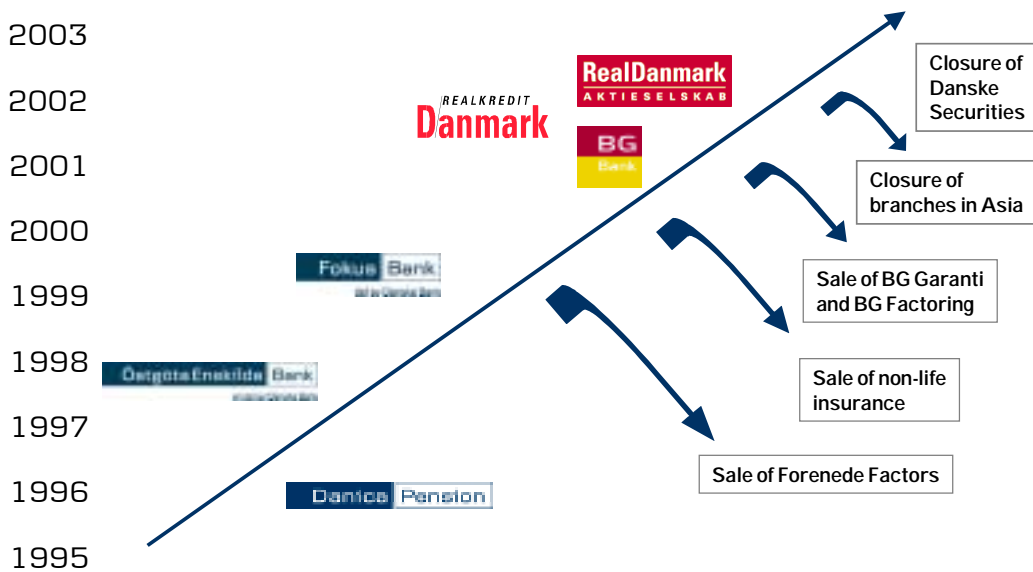


1.1. History

Danske Bank A/S was founded in 1871 and has merged with a number of financial institutions through the years. In 1990, it merged with Aktieselskabet Kjøbenhavns Handelsbank, which was founded in 1873, and with Provinsbanken A/S, which dated back to 1846. In the autumn of 2000, RealDanmark A/S, the parent company of Realkredit Danmark A/S, a mortgage credit institution founded in 1851, and BG Bank A/S, a commercial bank that dates back to 1857, became part of the Danske Bank Group.

In recent years, Danske Bank has strengthened its position in the Nordic region by acquisitions. In 1997, it acquired Östgöta Enskilda Bank of Sweden and, in 1999, Fokus Bank of Norway. In the same period Danske Bank has also divested business segments/activities that were not deemed core businesses and/or did not meet our profitability criteria.

Development of Danske Bank



For further information about the Group's history, see www.danskebank.dk/ir or www.danskebank.com/ir.

1.2. Executive management

Executive Board and members of the Executive Committee



Peter Straarup, CEO
Chairman of the Executive Board
and the Executive Committee
Born in 1951
Hired in 1968
Education: Bachelor of Commerce



Jakob Brogaard
Deputy Chairman of the Executive
Board and member of the Executive
Committee
Born in 1947
Hired in 1964
Education: Bachelor of Commerce

Members of the Executive Committee



Jørgen Kleinstrup
Member of the Executive Committee
Deputy head of Shared Service
Centre
Born in 1953
Hired in 1972
Education: Bachelor of Commerce



Sven E. Lystbæk
Member of the Executive Committee
Head of Shared Service Centre
Born in 1951
Hired in 1983
Education: Master of Science (econ.)



Henrik Normann
Member of the Executive Committee
Head of Danske Markets
Born in 1953
Hired in 1983
Education: Master of Arts



Tonny Thierry Andersen
Member of the Executive Committee
Chief Financial Officer
Born in 1964
Hired in 1999
Education: Master of Business
Administration



Per Skovhus
Member of the Executive Committee
Head of Credit & Market Risk
Born in 1959
Hired in 1979
Education: Bachelor of Laws

1.3. Business profile and vision

The Danske Bank Group provides a wide range of banking, mortgage and insurance products as well as other financial services. It is the largest financial institution in Denmark and one of the largest in the Nordic region, measured by total assets.

The Group serves more than three million retail customers and has a significant share of the corporate and institutional markets in the Nordic region. It also has a large number of corporate clients in other regions, primarily northern Europe. Approximately 800,000 customers use its online services.

Financial goals

Danske Bank has four general financial goals:

- a competitive return
- Tier 1 capital ratio of about 7% including 0.5% hybrid capital
- solvency ratio of about 9.5%
- payout ratio of about 50%

Danske Bank creates value for its shareholders through an increase in its share price and the distribution of dividends. The Bank also enhances shareholder value by optimising its business processes, risk management and capital structure.

Core capital

Managing capital well means having enough capital, but not too much. In order to optimise the use of capital, the Group has changed its target for the core (tier 1) capital ratio from 6,5% to about 7,0%, with hybrid capital expected to account for about 0,5%. Hybrid capital may be raised in foreign currency, and this will help to protect the core (tier 1) capital ratio against exchange rate fluctuations.

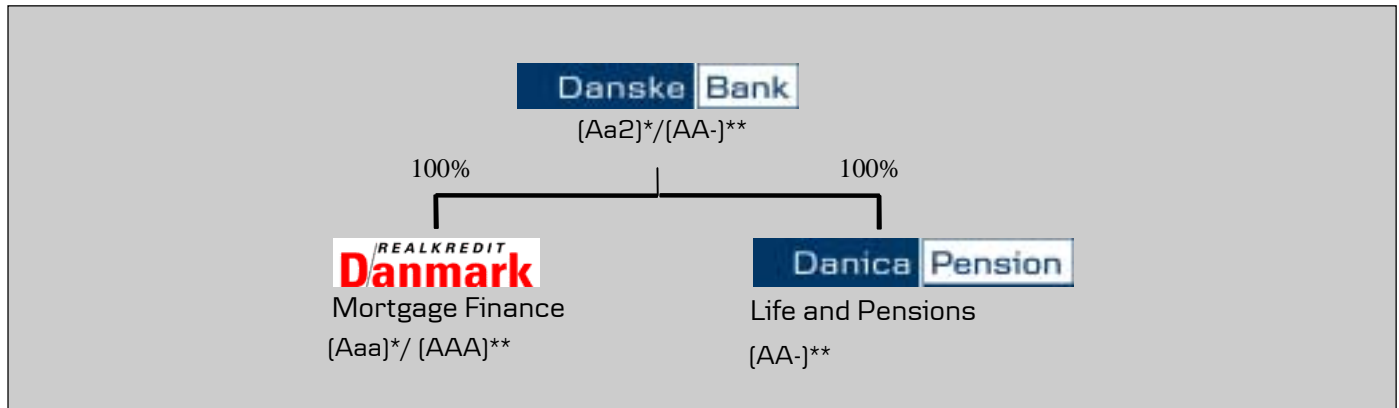
Dividends

Danske Bank strives to create value for its shareholders, and one way it does so is by paying dividends. Our target payout is about 50%. The dividend is higher than in 2002 because of the sound trend in the return on capital and because capital expenditure on profitable opportunities for expansion in the Group's business areas was modest.

The Group also returns surplus capital to shareholders by share repurchases. At the end of 2003, we have repurchased shares worth a total of Dkr13 billion since the merger with RealDanmark in 2000, hereof Dkr 5 billion in 2003.

1.4. Legal structure and ratings

Legal Structure



*Moody's rating/ **Standard & Poor's rating

Ratings

The Danske Bank Group has been rated by the three large international credit rating agencies: Moody's, Standard & Poor's and Fitch Ratings.

The agencies each use their own rating scales, on which the highest possible ratings are AAA and Aaa (see the table below). Ratings in the A categories are considered "investment grade", indicating only a marginal risk that the issuer will go default.

Realkredit Danmark rated AAA and Aaa

Bonds issued by Realkredit Danmark received the highest possible rating from both Moody's (September 2001) and Standard & Poor's (May 2003). The bonds are thus rated at the same level as gilt-edged Danish government bonds. Realkredit Danmark is the only Danish mortgage finance institution that has received top ratings from both Moody's and Standard & Poor's.

Danica Pension moved up one level in 2003

In December 2003, Standard & Poor's upgraded Danica Pension to AA- from A+ in the category "Insurer financial strength". Danica Pension is now the highest rated life insurance and pension Company of the Nordic countries in the category.

Danske Bank rating overview

Moody's		Standard & Poor's		Fitch	
Short term	Long Term	Short term	Long Term	Short term	Long Term
P-1	Aaa	A-1+	AAA	F1+	AAA
P-2	Aa1	A-1	AA+	F1	AA+
P-3	Aa2	A-2	AA	F2	AA
	Aa3	A-3	AA-	F3	AA-
	A1		A+		A+
	A2		A		A
	A3		A-		A-
	Baa1		BBB+		BBB+
	Baa2		BBB		BBB
	Baa3		BBB-		BBB-

1.5. Group structure

Overview from January 2004

In October 2003, Danske Bank announced adjustments to its organisation to take effect on January 1, 2004. These adjustments included the following measures:

- Banking Activities, Denmark, will be split into a Danske Bank division and a BG Bank division. The Danske Bank division and Danske Markets will continue to serve the Bank's largest corporate customers.
- Credit & Market Risk will adopt a new structure, since Danske Bank and BG Bank will each have their own credit departments. The centralised credit department will retain responsibility for overall risk and credit management and large credit facilities.
- Danske Markets will take over the responsibility for banking relations. Danske Capital will become a division of Danske Markets.
- The new Shared Services Centre will be in charge of the Group's IT functions, resource areas and support functions.

Overview 2003

The merger of Danske Bank and RealDanmark A/S was completed in 2002. In November 2002, Danske Bank announced adjustments to its organisation to take effect on January 1, 2003.

Since this restructuring, the Danske Bank Group has been divided into the following distribution, products and resource areas - utilising core competencies:



Banking Activities

Banking Activities encompasses all the Group's banking business, which is organised in divisions located in each of the countries where Danske Bank operates.

Banking Activities, Denmark, encompasses the Group's Danish banking business with retail and business customers. The unit carries on business under a number of brand names, including Danske Bank and BG Bank.

Banking Activities, International, encompasses banking activities carried out by divisions outside Denmark. Each division is responsible for the banking activities in its country. Banking Activities, International, conducts business under a number of brand names, including Fokus Bank in Norway and Östgöta Enskilda Bank and Provinsbankerne in Sweden.

Mortgage Finance

Mortgage Finance encompasses the Danske Bank Group's mortgage finance and real-estate agency businesses in Denmark. The division markets its financing solutions through Realkredit Danmark, Danske Bank, BG Bank and "home". Real-estate agency business is carried on through "home".

Realkredit Danmark distributes mortgage loans in collaboration with Banking Activities through a number of district offices, the real-estate agent "home" and, to a lesser extent, other distribution channels. Mortgage loans are also distributed by telephone and via the Internet.

In accordance with the Danish Mortgage Credit Act, mortgage loans are match-funded through the issuance of mortgage bonds. For further information please see: [http://www.rd.dk/Info13\\$file/Info_13.pdf](http://www.rd.dk/Info13$file/Info_13.pdf)

Since 1992, Realkredit Danmark has issued mortgage bonds exclusively through the General Capital Center of Realkredit Danmark A/S. These bonds currently represent 80 per cent of all the bonds issued by Realkredit Danmark. Bonds issued from the General Capital Center are rated Aaa by Moody's and AAA by Standard & Poor's, the highest possible ratings and the ratings assigned to Danish government bonds. Bonds issued by the former Danske Kredit, the mortgage credit arm of Danske Bank before the 2001 merger with RealDanmark, also carry an Aaa rating from Moody's Investors Service.

Danske Markets

Danske Markets is responsible for the Group's foreign-exchange, equity and fixed income trading and serves corporate clients in connection with their issue of equity and debt. The area is also responsible for the Group's short-term liquidity. It serves the largest corporate and institutional customers as well as the Group's retail banking units. Danske Markets also includes Danske Research and Equity Research, the central units responsible for economic and financial research.

Danske Capital

Danske Capital manages the funds of retail and institutional clients and the funds of Danica Pension, Firstnordic, Puljeinvest (pooled investment) and Flexinvest. The division also provides advisory services to Danske Invest and BG Invest. Investment management products are sold to retail and business customers through the country organisations and external distributors. Danske Capital serves institutional investors directly.

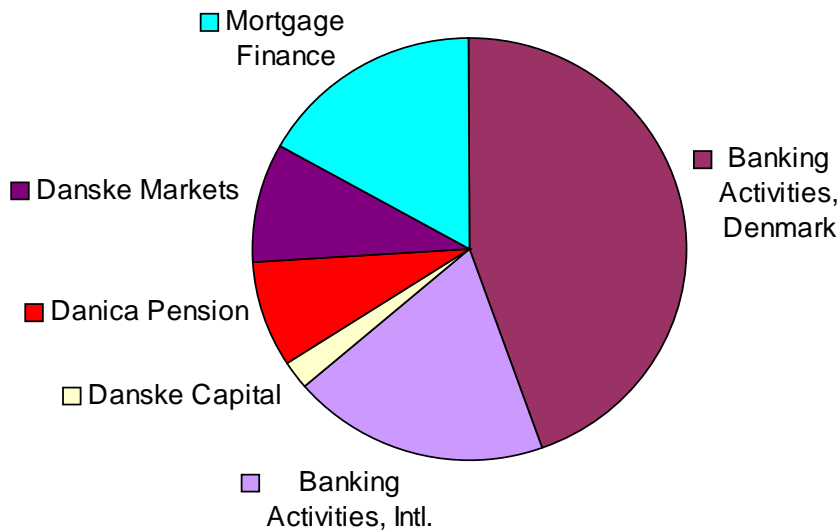
Danica Pension

Danica Pension encompasses all the Group's activities in the life insurance and pensions market. The area, marketed under the name of Danica Pension, is run by the Danica Pension Group and Forsikringsselskabet Danica and targets both retail and business customers. Products are marketed through a range of distribution channels within the Danske Bank Group, primarily Banking Activities' outlets and Danica Pension's team of insurance agents and advisers.

Investment portfolios

Earnings from investment portfolios stem from the Group's own equity, fixed-income and currency positions, including the total portfolio of unlisted shares, which include shares in companies providing the financial infrastructure in Denmark.

Breakdown of core earnings before provisions in 2003



Resource areas

The Internet and other electronic communications (e-finance) form an integral part of the Group's business model and general strategy. The responsibility for the continuous development of electronic distribution channels and products rests solely with the business areas, which also bear the associated costs.

The IT operations of Danske Bank are governed by an IT facility management agreement with DMdata a/s. Danske Bank and Mærsk Data A/S each own 50% of DMdata a/s.

The Group's general staff functions consist mainly of Credit & Market Risk, Group Finance, Human Resource Development, Communications and Development & Organisation.

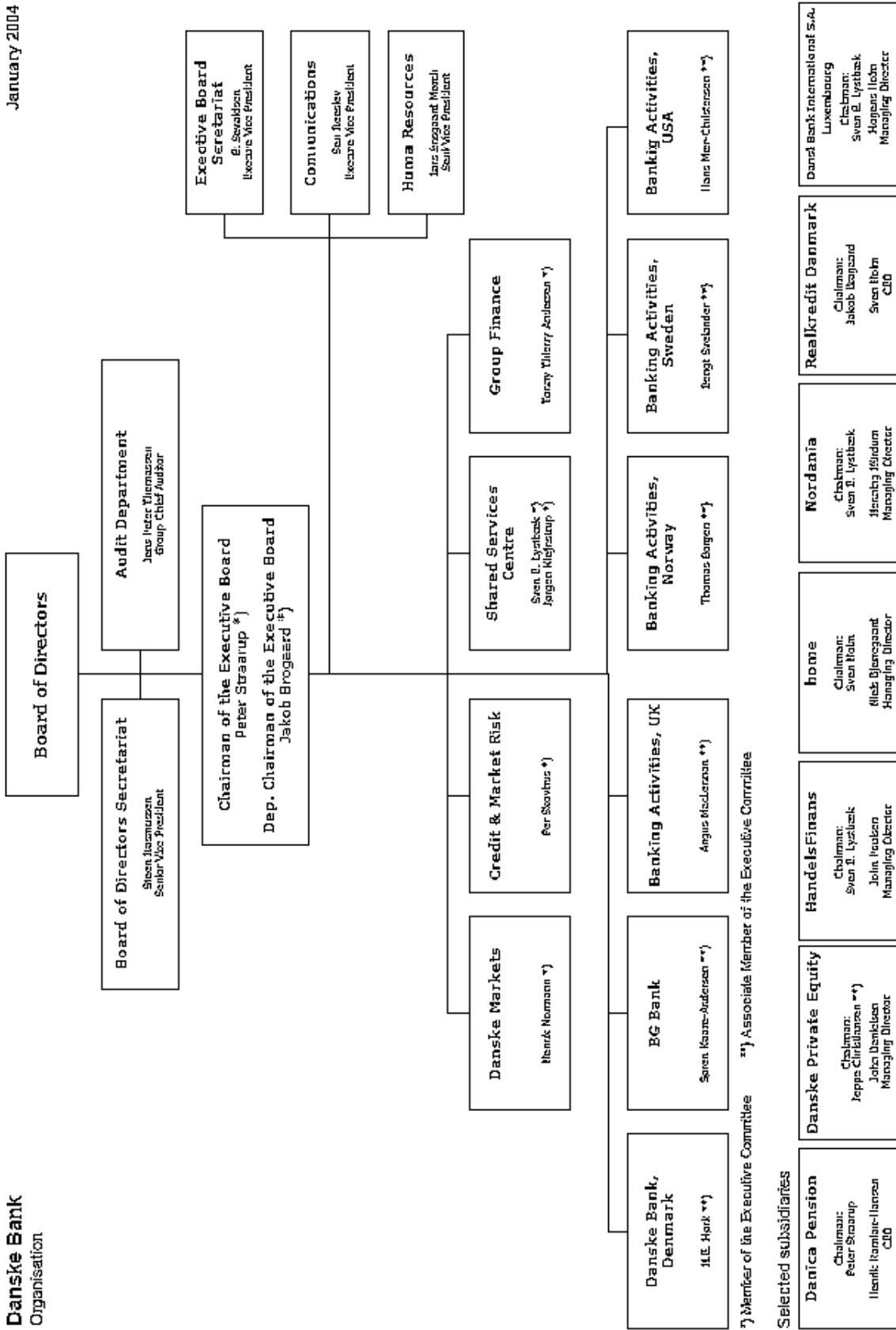
Credit & Market Risk is responsible for the administration and management of all credit risks and market risks of the Group. This responsibility includes granting credit, portfolio composition, confirmation of risk limits, internal credit approval, monitoring credits and reporting to the Bank's management.

Group Finance is generally responsible for internal and external financial reporting in the Group. This involves collecting, processing and reporting accounting information and co-ordinating relevant data for all risk types. In addition, Group Finance is responsible for capital management, investor relations and tax.

A central part of the group strategy is the utilisation of core competencies and open architecture.

January 2004

Danske Bank
Organisation

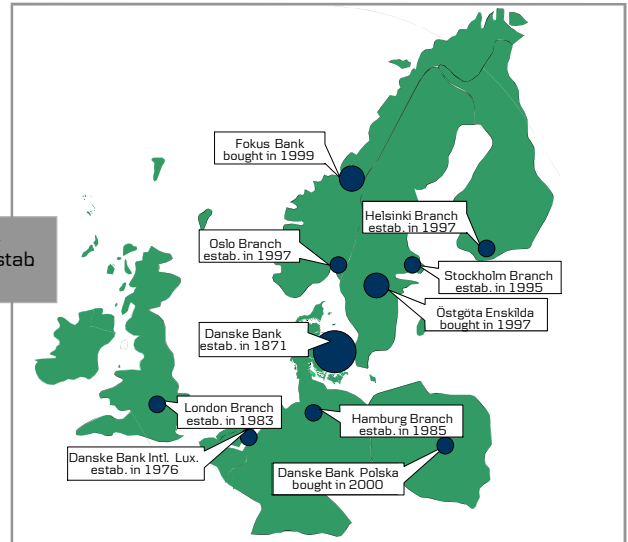


1.6. Geographical operations

Danske Bank is either directly or indirectly represented in many financial centres around the world, through branches in London, New York and Hamburg as well as in the Nordic capitals Oslo, Stockholm and Helsinki.

A subsidiary provides private banking services in Luxembourg, and a subsidiary in Warsaw covers Nordic corporate customers' banking needs in Poland. The Bank also maintains representative offices in France and Spain.

New York Branch estab in 1984



Overview of country activities

Business Activity	Denmark	Sweden	Norway	Finland	UK	USA	Luxembourg	Germany	Poland
Retail banking - private	X	X	X				X		
Retail banking - SME	X	X	X	X	X			X	X
Retail banking - large corporates	X								
Financial institutions	X					X			
Mortgage finance	X	X	X						
Life & pensions	X	X	X						
FX/Money market	X	X	X		X	X			
Debt market	X	X							
Derivatives	X	X							
Securitization & syndication					X				
Cash management	X	X	X	X	X	X	X	X	X
Equity sales	X		X		X				
Equity trading	X								
Corporate finance	X	X	X						
Mutual funds	X	X	X				X		
Asset management	X	X	X	X			X		
Private banking	X		X				X		
Leasing	X	X							
Consumer finance	X								
Real estate brokering	X								

Note: The matrix gives a country overview of business activities performed by the group.

Brands

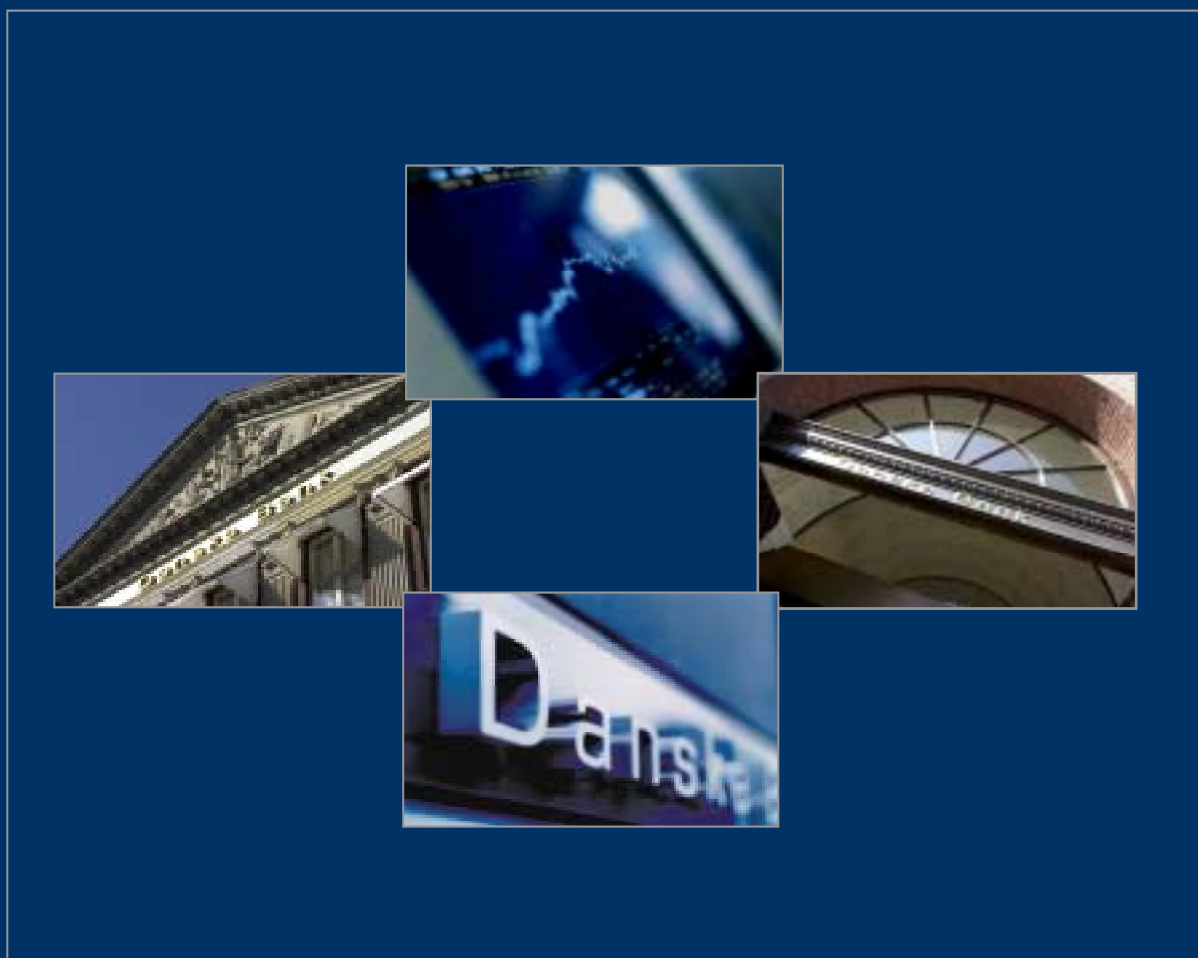
A central part of Danske Bank's marketing strategy concerns the utilising the group's various brands.

Although we operate on a single IT-platform, we believe that targeted branding is necessary in order to appeal to as many customers as possible.

Overview of brands in Danske Bank

Business activity	Brands
Banking Activities, Denmark	
Banking Activities, Norway	
Banking Activities, Sweden	
Mortgage Finance	
Pension, Denmark	
Pension, Norway	
Pension, Sweden	
Mutual Funds	
Asset Management	
Leasing	
Real estate brokering	

Financial Statistics

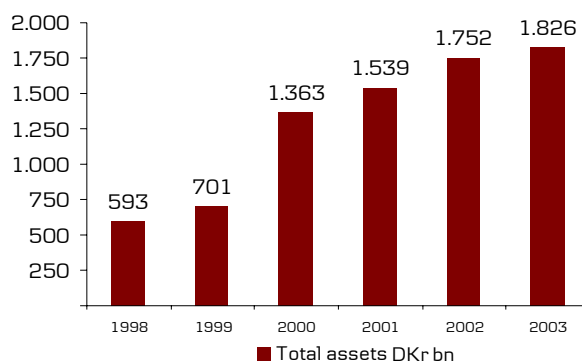
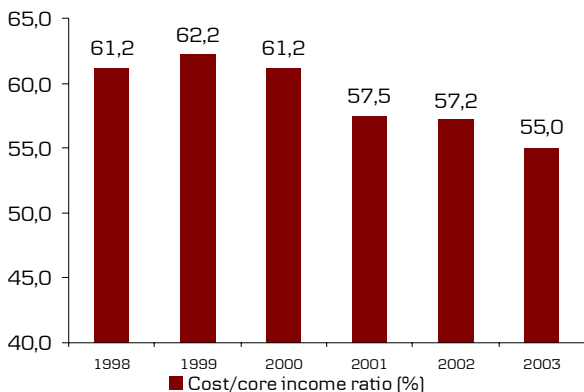
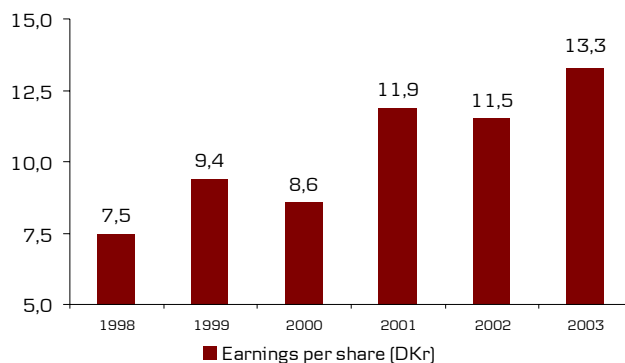
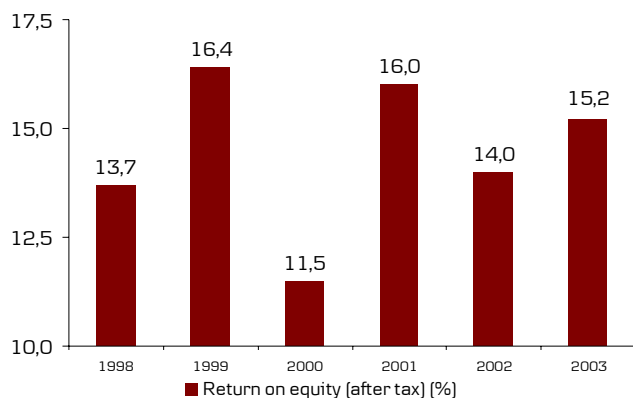


2.1. Financial highlights

Highlights	Q403	Q303	Q203	Q103	Q402	2003	2002
Core income (DKr m)	6.557	6.520	6.872	7.000	6.734	26.949	27.065
Costs (DKr m)	3.830	3.496	3.815	3.679	4.260	14.820	15.489
Provisions (DKr m)	400	315	469	478	415	1.662	1.420
Net profit for the period (DKr m)	2.452	2.031	2.544	2.259	1.828	9.286	8.242
Bank loans and advances (DKr bn)	523	521	476	470	479	523	479
Mortgage loans (DKr bn)	498	489	484	478	469	498	469
Bonds and shares (DKr bn)	494	435	444	438	433	494	433
Due to credit institutions (DKr bn)	300	315	291	349	320	300	320
Deposits (DKr bn)	484	461	455	458	428	484	428
Issued bonds (DKr bn)	765	693	697	688	700	765	700
Subordinated debt (DKr bn)	34	34	32	30	31	34	31
Shareholders equity (DKr bn)	60	64	63	63	60	60	60
Total assets (DKr bn)	1.826	1.768	1.722	1.764	1.752	1.826	1.752

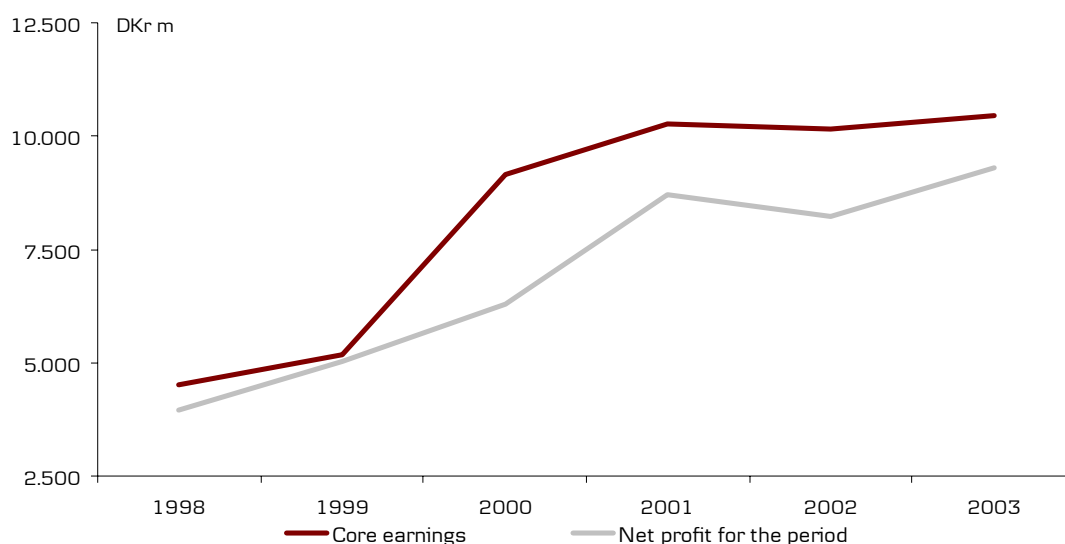
Key ratios	Q403	Q303	Q203	Q103	Q402	2003	2002
Return on equity (after tax) [%]	15,8	12,6	16,1	14,7	12,0	15,2	14,0
Earnings per share (DKr)	3,6	2,9	3,7	3,2	2,6	13,3	11,5
Share price end of period (DKr)	138,8	121,7	127,9	113,1	117,4	138,8	117,4
Book value per share (DKr)	89,9	93,5	91,1	88,2	84,8	89,9	84,8
Core (tier 1) capital ratio [%]	7,7	7,2	7,2	7,4	7,6	7,7	7,6
Solvency ratio [%]	11,0	10,5	10,0	10,1	10,5	11,0	10,5
Cost/core income ratio [%]	58,4	53,6	55,5	52,6	63,3	55,0	57,2

Key indicators



2.2. Profit and loss account

Profit (DKr m)	Q403	Q303	Q203	Q103	Q402	2003	2002
Total core income	6.557	6.520	6.872	7.000	6.734	26.949	27.065
Operating expenses and depreciation	3.830	3.496	3.815	3.679	4.260	14.820	15.489
Core earnings before provisions	2.727	3.024	3.057	3.321	2.474	12.129	11.576
Provisions for bad and doubtful debts	400	315	469	478	415	1.662	1.420
Core earnings	2.327	2.709	2.588	2.843	2.059	10.467	10.156
Profit on sale of subsidiaries	0	0	0	0	0	0	0
Earnings from investment portfolio	1.110	177	1.053	229	301	2.569	1.008
Merger costs	0	0	0	0	0	0	0
Adjustment of accounting policies and estimates	0	0	0	0	0	0	0
Profit before tax	3.437	2.886	3.641	3.072	2.360	13.036	11.164
Tax	985	855	1.097	813	532	3.750	2.922
Net profit for the period	2.452	2.031	2.544	2.259	1.828	9.286	8.242
Attributable to minority interests	-	-	-	-	-	-	-



RAROC by business area

RAROC (%)	Q403	Q303	2003	2002
Banking Activities	24	28	26	24
Mortgage Finance	62	46	50	44
Danske Markets	43	22	30	9
Danica Pension	105	22	42	5
Danske Capital	116	189	150	207
Investment portfolios (Treasury)	43	29	72	47
Group total	39	28	33	25

2.3. Revenue breakdown

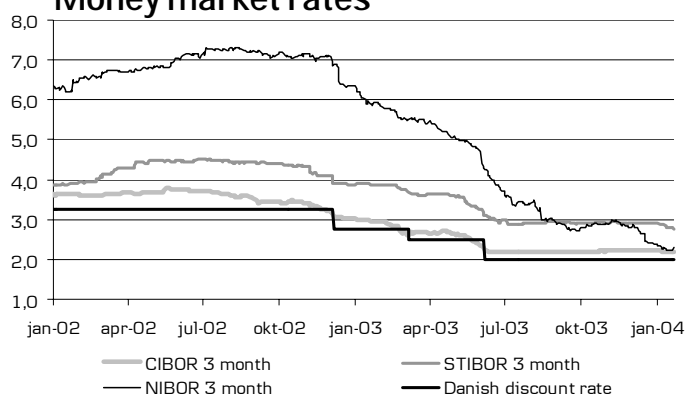
Historical net interest income, Banking Activities etc.

Net interest income (DKr m)	Q403	Q303	Q203	Q103	Q402	2003	2002
Interest income	9.095	10.398	10.314	10.895	9.917	40.724	42.819
Interest expense	-5.217	-6.492	-6.506	-6.872	-5.906	-25.106	-26.960
Net interest income	3.878	3.907	3.809	4.023	4.012	15.618	15.859

Net interest income in Denmark (YOY)

Historical net interest income in Banking Activities, Denmark (DKr m)	2002	Change	2003
Net interest income in 2002	9.791		
Loan volume		-164	
Loan margins		318	
Deposit volume		67	
Deposit margins		-644	
Other		-350	
Net interest income in 2003			9.018

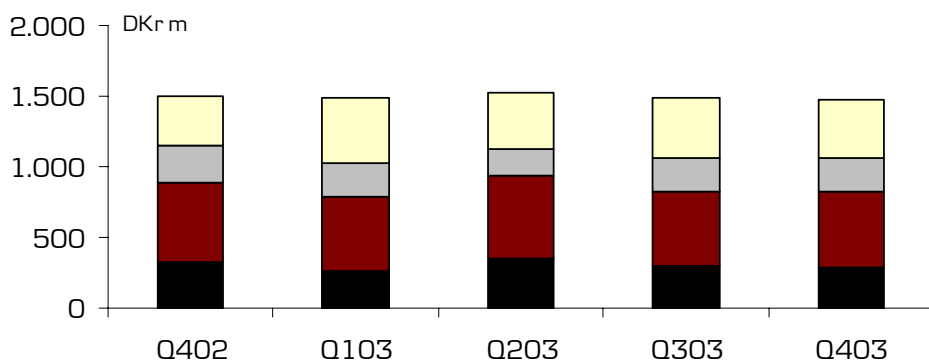
Money market rates



Fees and commissions

Fees and commissions - Net (DKr m)	Q403	Q303	Q203	Q103	Q402	2003	2002
Guarantee & other commissions	282	298	349	262	328	1.191	1.179
Securities & custody commissions	538	524	585	520	555	2.167	2.369
Payment services	244	237	190	237	263	908	959
Remortgaging & loan fees	407	428	398	466	352	1.699	1.334
Fees and commissions	1.472	1.487	1.522	1.485	1.498	5.965	5.841

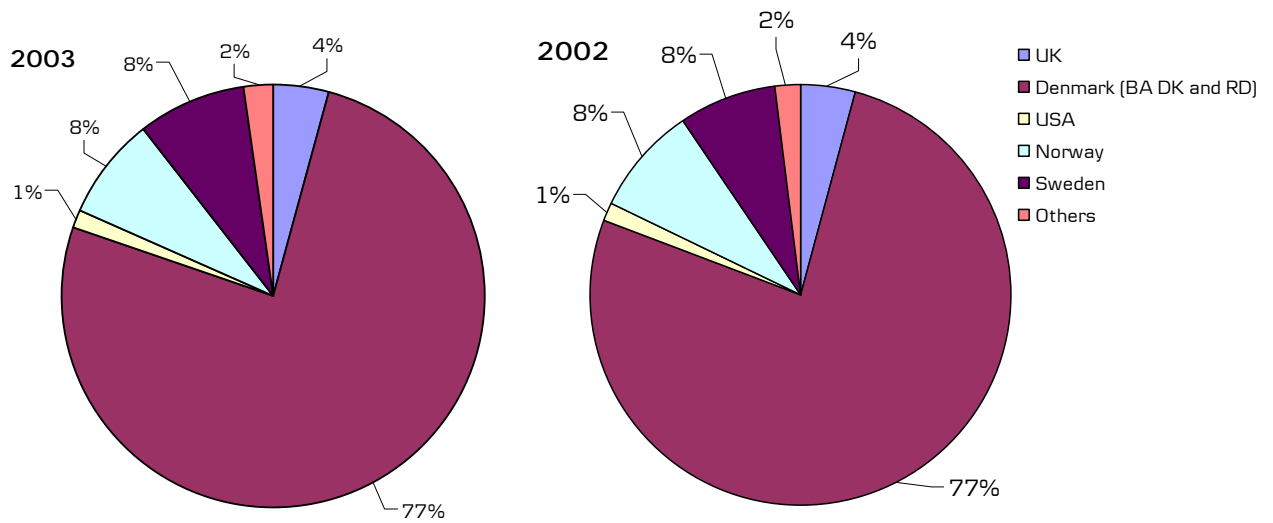
Fees and commissions



- Guarantee & other commissions
- Security & custody commissions
- Payment services
- Remortgaging/loan fee

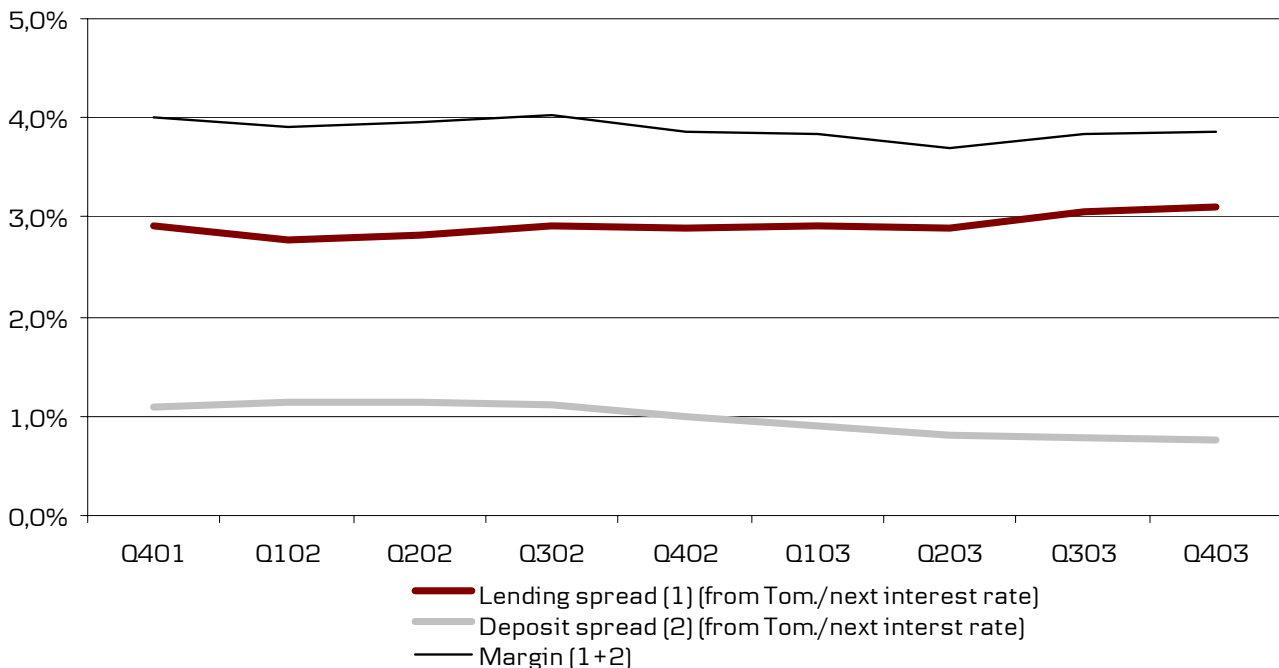
2.4. Interest income margins

Country distribution of net interest income



Interest income margins Banking Activities, Denmark

Interest income margins in Banking Activities, Denmark						
	Q403	Q303	Q203	Q103	Q402	
Lending spread (1) (from Tom/next interest rate)	3,1%	3,1%	2,9%	2,9%	2,9%	2003 3,0%
Deposit spread (2) (from Tom/next interest rate)	0,8%	0,8%	0,8%	0,9%	1,0%	2002 1,1%
Margin (1+2)	3,9%	3,8%	3,7%	3,8%	3,9%	2003 3,8%



2.5. Expenses and their composition

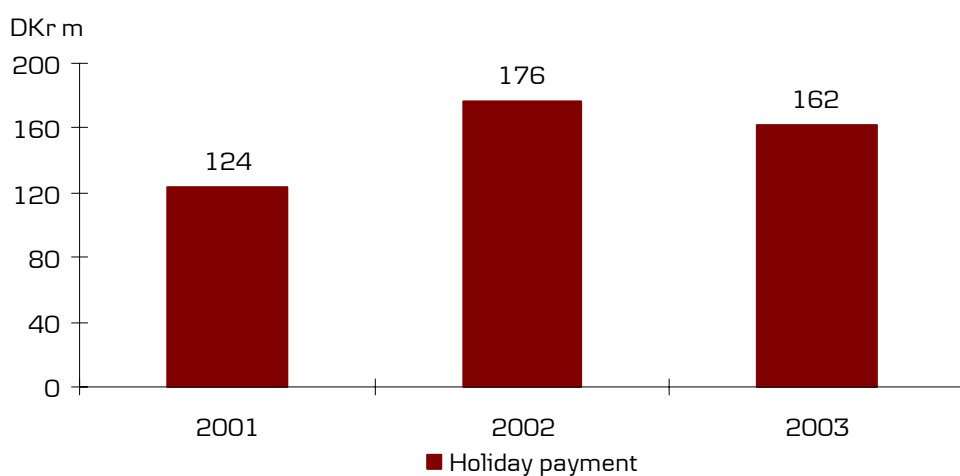
Breakdown of expenses

Expenses (DKr m)	**						
	Q403	Q303	Q203	Q103	Q402	2003	2002
Staff-related expenses	-2.204	-2.210	-2.536	-2.429	-2.562	-9.273	-9.503
Severance pay (part of staff-related expenses)	-67	-50	-125	-222	-101	-464	-311
Holiday payment (part of staff-related expenses) *	0	-3	-162	-3	-2	-162	-176
Bonus (part of staff-related expenses)	-95	-142	-209	-168	-118	-614	-474
Other expenses	-1.450	-1.184	-1.137	-1.158	-1.481	-5.178	-5.361
Staff and administration expenses	-3.654	-3.394	-3.673	-3.588	-4.043	-14.309	-14.864
Depreciation (intangibles/tangibles)	-163	-99	-141	-86	-196	-489	-591
Other operating expense	-13	-3	-2	-6	-21	-24	-34
Total expenses	-3.830	-3.496	-3.815	-3.679	-4.260	-14.820	-15.489

* In Denmark, second quarter Holiday payment.

** Including restructuring cost of 350 Dkr m related to Danske Securities.

Development in expenses



IT expenses

IT expenses (DKr m)	Q403	Q303	Q203	Q103	Q402	2003	2002
Total IT expenses (development and operations)	1.011	856	943	800	971	3.610	3.615
Total IT expenses/total expenses	26%	24%	25%	22%	23%	24%	23%
Total IT expenses/core income	15%	13%	14%	11%	14%	13%	13%

Note: Total IT expenses include costs related to software, hardware, internal IT staff, external IT consultants, rent on premises, depreciation, phone and MIPS etc.

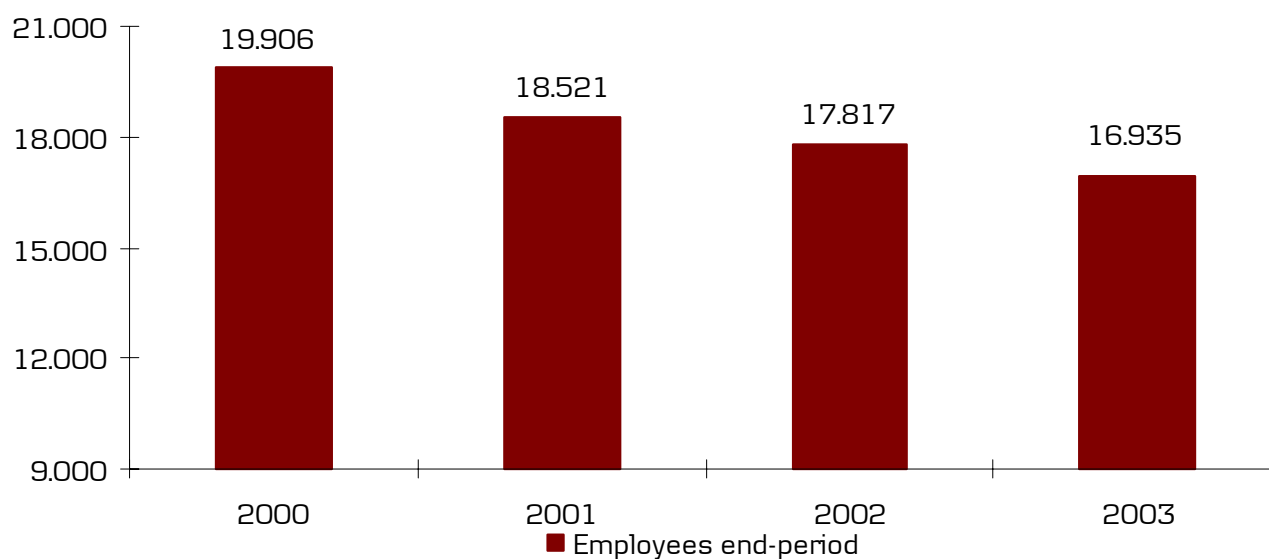
2.6. Staff

Full-time employees broken down by business area

FTE - end period	Q403	Q303	Q203	Q103	Q402	2003	2002
Banking Activities, Denmark	7.797	7.891	8.070	8.236	8.374	7.797	8.374
Banking Activities, Sweden	1.004	999	999	998	999	1.004	999
Banking Activities, Norway	984	977	994	1.004	959	984	959
Banking Activities, UK	60	64	64	67	58	60	58
Banking Activities, USA	10	10	10	10	9	10	9
Banking Activities, Other countries	190	196	197	201	229	190	229
Banking Activities Total	10.045	10.137	10.334	10.516	10.628	10.045	10.628
Mortgage Finance	1.002	1.002	1.015	1.009	1.053	1.002	1.053
Danske Capital	201	207	202	211	210	201	210
Danica Pension	821	824	831	837	848	821	848
Danske Markets	525	522	502	499	588	525	588
Group Treasury	35	37	38	39	44	35	44
Development & Organisation	1.836	1.840	1.842	1.872	1.845	1.836	1.845
Human Ressource Development *	554	519	508	549	570	554	570
Credit & Market Risk	283	289	287	286	275	283	275
Group Finance	77	87	89	90	89	77	89
Supplies	447	466	496	498	503	447	503
Other areas	1.109	1.131	1.132	1.153	1.166	1.109	1.166
Group Total	16.935	17.061	17.274	17.559	17.817	16.935	17.817

* Includes "Fritstillede personer" (employees with a retirement agreement).

Development in full-time employees



2.7. Breakdown of loans and deposits

Lending portfolio broken down by segment

Danske Banks' lending portfolio is concentrated in the Nordic region (new split since Q3 2003).

Lending portfolio breakdown end period								
Volume (DKr bn)	Segment	Q403	Q303	Q203	Q103	Q402	2003	2002
Banking Activities, Denmark	Retail	73	67	64	64	66	73	66
	Corporate	141	144	149	144	148	141	148
Banking Activities, Norway	Retail	27	27	26	26	27	27	27
	Corporate	25	28	26	26	28	25	28
Banking Activities, Sweden	Retail	21	22	21	20	19	21	19
	Corporate	54	52	50	47	45	54	45
Other Business segments	Retail	2	-	1	-	-	2	-
	Corporate	53	55	60	63	70	53	70
Bank lending total (ex. repo)	Retail	123	117	112	109	112	123	112
	Corporate	273	280	286	280	290	273	290
Repo total	Retail	-	-	-	-	-	-	-
	Corporate	126	124	77	80	77	126	77
Mortgage Credit lending total	Retail	307	303	300	296	291	307	291
	Corporate	191	186	184	182	179	191	179
Lending total	Retail	431	420	412	405	402	431	402
	Corporate	590	590	547	542	546	590	546
Total lending		1,021	1,010	959	947	948	1,021	948

Note: Retail loans are not extended to a separate legal entity.

Note: Commercial: Loans extended to separate legal entities.

Deposit portfolio broken down by segment

Deposit portfolio breakdown end period								
Volume (DKr bn)	Segment	Q403	Q303	Q203	Q103	Q402	2003	2002
Banking Activities, Denmark:	Retail	140	137	139	133	132	140	132
	Corporate	102	106	107	102	106	102	106
Banking Activities, Norway:	Retail	10	11	11	11	12	10	12
	Corporate	18	18	19	18	23	18	23
Banking Activities, Sweden:	Retail	9	9	9	8	8	9	8
	Corporate	18	17	16	15	15	18	15
Other Business segments	Retail	4	3	4	4	3	4	3
	Corporate	135	117	124	137	112	135	112
Bank deposits total (ex repo):	Retail	163	160	163	156	155	163	155
	Corporate	272	258	266	273	256	272	256
Repo:	Retail	-	-	-	-	-	-	-
	Corporate	49	44	26	29	17	-	-
Deposits total	Retail	163	160	163	156	155	163	155
	Corporate	321	301	292	301	273	321	273
Total deposits		484	461	455	458	428	484	428

Note: Retail deposits are not made by a separate legal entity.

Note: Commercial: Deposits from separate legal entities.

2.8. Asset quality and loan losses

Lending by industry

Industry breakdown, 2003

Loans, guarantees and derivatives (DKr m)	Loans and advances	Guarantees, etc.	Derivatives	Total
Retail customers	452.818	7.060	85	459.963
Rental housing companies, etc.	113.747	494	66	114.307
Central and local government	27.438	9.803	1.392	38.633
Financials	213.052	122.220	4.592	339.864
Energy	2.531	4.623	180	7.334
Materials	16.812	13.779	376	30.967
Industrials	68.083	33.428	797	102.308
Consumer discretionary and consumer staples	105.192	30.157	827	136.176
Health care	7.149	4.240	34	11.423
Information technology	3.102	2.706	30	5.838
Telecommunications	2.969	9.080	163	12.212
Utilities	7.725	24.386	291	32.402
Total	1.020.618	261.976	8.833	1.291.427
Credit institutions	166.117	46.442	16.421	228.980
Total exposure	1.186.735	308.418	25.254	1.520.407

Industry breakdown, 2002

Loans, guarantees and derivatives (DKr m)	Loans and advances	Guarantees, etc.	Derivatives	Total
Retail customers	417.617	6.032	67	423.716
Rental housing companies, etc.	111.037	1.410	89	112.536
Central and local government	25.117	7.482	183	32.782
Financials	169.665	128.715	6.757	305.137
Energy	2.713	4.928	199	7.840
Materials	17.989	10.075	365	28.429
Industrials	78.654	37.941	1.411	118.006
Consumer discretionary and consumer staples	104.589	28.256	798	133.643
Health care	5.522	2.673	27	8.222
Information technology	3.681	2.552	78	6.311
Telecommunications	5.552	10.606	154	16.312
Utilities	6.210	10.826	313	17.349
Total	948.346	251.496	10.441	1.210.283
Credit institutions	199.620	36.993	22.875	259.488
Total exposure	1.147.966	288.489	33.316	1.469.771

Rating of customers

Danske Bank constantly monitors customer exposures to identify any signs of weakness in a customer's earnings or liquidity position as early as possible. Formalised monitoring procedures have been established for major and medium-sized corporate clients, which are assigned internal ratings that are reviewed on an ongoing basis. The ratings reflect the prospects of individual companies and industries as well as the overall economic outlook. In 2001, two internationally recognised rating agencies reviewed and assessed Danske Bank's rating procedures.

The procedures were approved, and this means that the Bank's internal ratings can be used if it should wish to sell part of its loan portfolio at some later date, for example by securitising it.

The ten categories in Danske Rating are equivalent to those used in the scales of the international rating agencies. This means that categories 1-4 largely correspond to the investment grade category of the international rating agencies.

Rating category	Minimum PD*	Maximum PD*	Average PD*
1	0,000%	0,030%	0,010%
2	0,031%	0,055%	0,042%
3	0,056%	0,098%	0,074%
4	0,099%	0,174%	0,131%
5	0,175%	0,309%	0,233%
6	0,310%	0,754%	0,413%
7	0,755%	2,529%	1,383%
8	2,530%	15,513%	6,268%
9	15,514%	99,999%	20,000%
10	100,000%	N/A	100,000%

* Probability of default.

Danske Bank assigns credit scores to customers that are not rated. Customer advisers consult scorecards, for instance, when extending loans. A credit score is a statistical calculation of the risk of loss associated with an exposure, based on well-defined financial criteria.

Credit exposure

Rating category	2003	2002	2003	2002
	(DKr m)	(DKr m)	%	%
1	99.351	106.479	6,5	7,2
2	222.382	209.861	14,6	14,3
3	300.423	249.721	19,8	17,0
4	483.226	478.715	31,8	32,6
5	166.697	142.648	11,0	9,7
6	160.566	185.374	10,6	12,6
7	68.692	73.101	4,5	5,0
8	15.803	19.766	1,0	1,3
9	2.246	2.956	0,1	0,2
10	1.021	1.150	0,1	0,1
Total exposure	1.520.407	1.469.771	100	100
Investment grade	1.105.382	1.044.776		
Sub-investment grade	415.025	424.995		

Rating category 9-10 by sector

Industry breakdown, 2003

Industry (DKr m)	Total credit exposure	Risky credit exposure (9)	Non-performing credit exposure (10)	Losses incurred	Provisions end-period
Retail customers	459.963	1.175	747	755	2.697
Rental housing companies, etc.	114.307	32	2	62	55
Central and local government	38.633	7	24	17	70
Financials	339.864	147	66	245	1.717
Energy	7.334	0	1	90	40
Materials	30.967	26	18	81	421
Industrials	102.308	519	58	331	3.360
Consumer discretionary and consumer staples	136.176	191	78	515	3.659
Health care	11.423	9	0	22	75
Information technology	5.838	5	23	119	213
Telecommunications	12.212	0	3	3	26
Utilities	32.402	130	1	8	78
Total	1.291.427	2.241	1.021	2.248	12.411
Credit institutions	228.980	5	0	1	279
Total exposure	1.520.407	2.246	1.021	2.249	12.690

Mortgage finance book: Loans and guarantees

Mortgage finance book: Loans by property category (DKr bn)						2003	2002
	Q403	Q303	Q203	Q103	Q402		
Retail	307	303	300	296	290	307	290
Urban trade	61	57	58	56	56	61	56
Agriculture	26	25	25	24	23	26	23
Residential rental	104	103	102	101	100	104	100
Total loans and guarantees	498	489	484	478	469	498	469

Mortgage finance book: Loan to value

Mortgage finance book: Loan To Value (%)						2003	2002
	Q403	Q303	Q203	Q103	Q402		
Retail	62	62	62	62	62	62	62
Urban trade	51	50	50	49	51	51	51
Agriculture	48	49	48	47	47	48	47
Residential rental	68	68	68	67	70	68	70
Average	61	61	61	61	61	61	61

Expected loss

Expected loss (over a full business cycle) (basis points of avg. loans and guarantees)	2003	2002
Banking Activities, Denmark	64	65
Banking Activities, Norway	22	44
Banking Activities, Sweden	27	19
Banking Activities, UK	21	19
Banking Activities, USA	11	19
Banking Activities, Other	0	0
Mortgage Finance	3	3
Danske Markets	5	9
Danica Pension	0	0
Danske Capital	8	2
Investment portfolio	n/a	n/a
Group total (Portfolio weighted average)	19	23

Provisions and non performing loans

Provisions and non-performing loans (Danske Bank Group) (Dkr bn)						
	Q403	Q303	Q203	Q103	Q402	
Accumulated provisions (end-period)*	12,7	12,7	12,7	13,0	13,2	2003 12,7 2002 13,2
Non performing loans (end-period)	4,00	4,05	3,98	4,56	4,12	4,00 4,12
Loan loss/prov. in % of loans and guarantees p.a.	0,15%	0,12%	0,18%	0,18%	0,16%	0,15% 0,14%
Acc. loan loss/prov. in % of loans/guarantees	1,1%	1,2%	1,2%	1,3%	1,2%	1,1% 1,2%
Loan loss coverage ratio p.a.**	318%	314%	319%	285%	320%	318% 320%

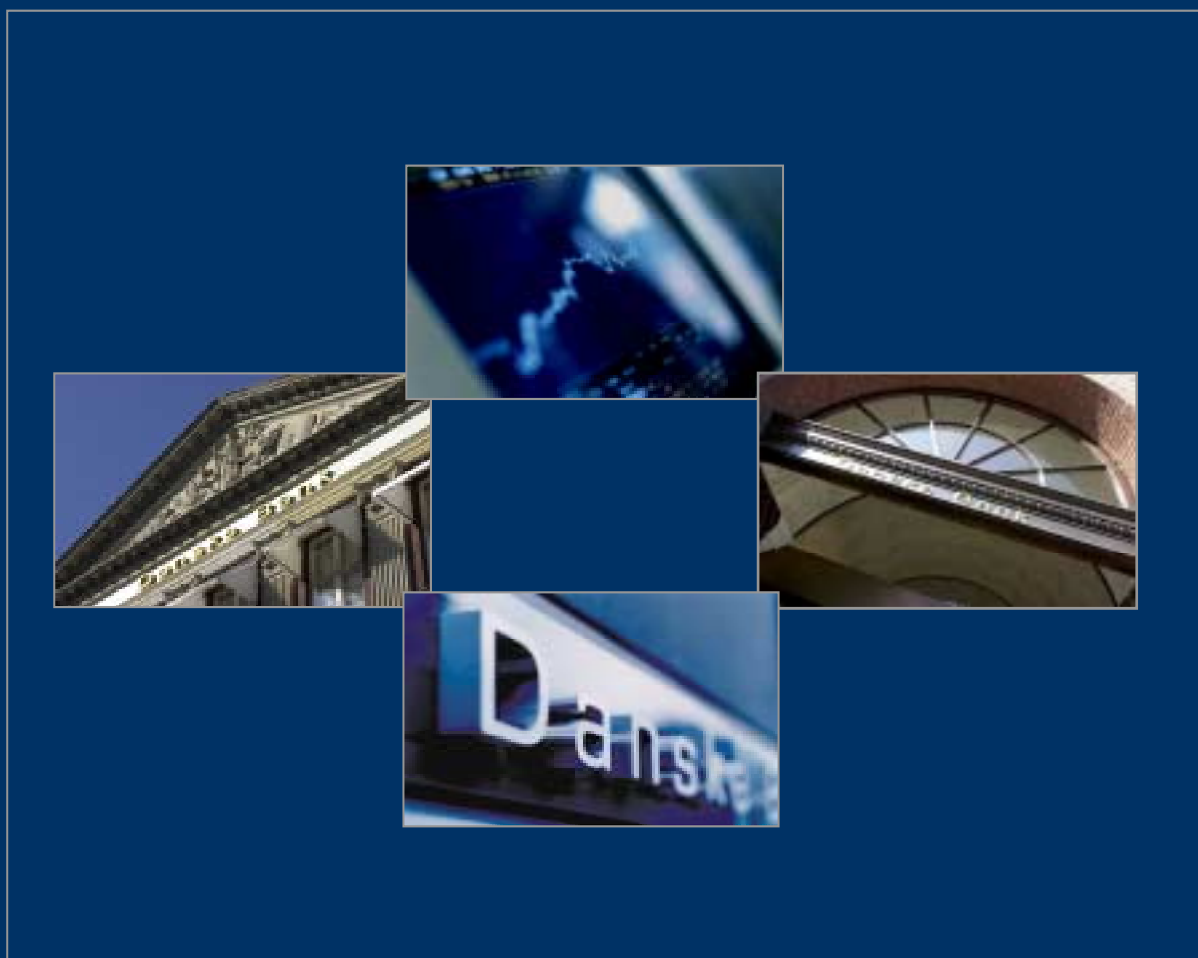
* Provisions against loans, advances and guarantees

** Accumulated provisions as % of non performing loans

Change in accumulated provisions

Change in accumulated provisions (DKr bn)	
Accumulated provisions end 2002	13.166
Loan loss provisions	4.459
Reversals of provisions	-3.032
Currency effect	-331
Earlier provisions now written off	-1.577
Other inflows and outflows	5
Accumulated provisions end 2003	12.690

Business Segments and key statistics



3.1. Banking Activities, Denmark

Danske Bank



Business profile

Banking Activities, Denmark, encompasses the Group's Danish banking business with retail and business customers. The unit carries on business under a number of brand names, including Danske Bank and BG Bank.

Financial performance

Banking Activities, Denmark (DKr m)						2003	2002
	Q403	Q303	Q203	Q103	Q402		
Net interest income	2.277	2.251	2.218	2.272	2.422	9.018	9.792
Fees and commissions	938	950	1.027	998	1.073	3.913	3.981
Other Income	156	152	265	186	191	759	797
Core income	3.371	3.353	3.510	3.456	3.686	13.690	14.570
Staff Costs ex Bonus	950	927	992	892	1.011	3.761	3.941
Bonus	24	30	29	30	30	113	109
Other costs	1.135	975	1.077	999	1.254	4.186	4.681
Total costs	2.109	1.932	2.098	1.921	2.295	8.060	8.731
Core earnings before provisions	1.262	1.421	1.412	1.535	1.391	5.630	5.839
Loans and guarantees	249.054	235.301	242.877	231.851	240.271	249.054	240.271
RWA (avg.)	220.264	218.525	220.084	216.639	215.891	218.887	217.360
Allocated capital (6.5% of avg. RWA)	14.317	14.204	14.305	14.082	14.033	14.228	14.128
Core earnings before prov. as % of allocated capital	35%	40%	40%	44%	40%	40%	41%
RAROC	25%	27%	26%	28%	24%	27%	27%
Cost/income ratio	63%	58%	60%	56%	62%	59%	60%
Economic capital	14.801	15.227	15.718	16.191	16.306	15.479	16.140
Lending spread [1] (from Tom/next interest rate) (%)	3,1%	3,1%	2,9%	2,9%	2,9%	3,0%	2,8%
Deposit spread [2] (from Tom/next interest rate) (%)	0,8%	0,8%	0,8%	0,9%	1,0%	0,8%	1,1%
Margin [1+2] (%)	3,9%	3,8%	3,7%	3,8%	3,9%	3,8%	3,9%
Market share loans (%)***	28%	28%	28%	28%	28%	28%	28%
Market share deposits (%)***	35%	35%	34%	35%	36%	35%	36%
No. of full-time employees (end-period)	7.797	7.891	8.070	8.236	8.374	7.797	8.374
No. of branches (end-period)	465	467	468	480	489	465	489
No. Customers (end-period) (m)	2,5	2,5	2,5	2,5**	2,7*	2,5	2,7*
Customer packages (000s) (end-period)	483	444	393	335	281	483	281
No. customers on Netbank (000s) (end-period)	679	536****	697	680**	543	679	543

* Because of the conversion from the giro platform, a considerable number of customers from the old platform are now included.

**Because of a more narrow customer definition implemented at the end of 2002, there is a decrease in number of customers and Internet customers.

*** Based on sector numbers published by the Central Bank of Denmark (Danmarks Nationalbank).

**** The number has decreased because of the removal of non-active Internet customers.

Customer packages are bundled products. Products in a customer package can be:

- Visa card
- American Express
- MasterCard
- Competitive interest on loans and deposits
- Internet Bank

3.2. Banking Activities, International

Östgöta Enskilda Bank Fokus Bank

en del av Danske Bank del av Danske Bank

Danske Bank

Business profile

Banking Activities, International, encompasses banking activities carried out by divisions outside Denmark. Each country organisation is responsible for the banking activities in its country. Banking Activities, International, conducts business under a number of brand names, including Fokus Bank in Norway and Östgöta Enskilda Bank and Provsbankerna in Sweden.

Financial performance

Banking Activities, International (DKr m)								
	Q403	Q303	Q203	Q103	Q402	2003	2002	
Net interest income	950	928	941	1,004	974	3,823	3,923	
Fees and commissions	306	319	293	275	265	1,193	1,052	
Other Income	50	56	78	44	56	228	204	
Core income	1,306	1,303	1,312	1,323	1,295	5,244	5,179	
Staff costs ex bonus	378	295	329	332	371	1,334	1,290	
Bonus	15	18	13	14	11	60	43	
Other costs	371	340	357	347	384	1,415	1,530	
Total costs	764	653	699	693	766	2,809	2,863	
Core earnings before provisions	542	650	613	630	529	2,435	2,316	
Loans and guarantees (DKr bn)	283	288	289	274	291	283	291	
RWA (avg.)	206,120	213,138	215,322	218,741	209,048	213,295	212,959	
Allocated capital (6.5% of avg. RWA)	13,398	13,854	13,996	14,218	13,588	13,864	13,842	
Core earnings before prov. as % of allocated capital	16%	19%	18%	18%	16%	18%	17%	
RAROC	21%	29%	23%	24%	16%	24%	18%	
Economic capital	6,600	6,203	6,664	6,847	7,569	6,577	7,692	
Cost/income ratio	58%	50%	53%	52%	59%	54%	55%	
No. of full-time employees (end-period)	2,248	2,246	2,264	2,280	2,254	2,248	2,254	

Country breakdown of core earnings before provisions

Country breakdown of core earnings before provisions (DKr m)								
	Q403	Q303	Q203	Q103	Q402	2003	2002	
Norway	84	170	117	139	177	510	649	
Sweden	181	184	138	169	63	672	321	
UK	156	173	197	166	164	692	769	
USA	57	47	75	78	54	257	270	
Other International units	64	76	86	78	71	304	307	
Banking Activities, International total	542	650	613	630	529	2,435	2,316	

Banking Activities, Sweden (DKr m)								
	Q403	Q303	Q203	Q103	Q402		2003	2002
Markets share (Retail lending)*	8%	8%	8%	7%	7%		8%	7%
Markets share (Retail deposits)*	4%	3%	3%	3%	3%		4%	3%
No. of full-time employees (end-period)	1.004	999	999	998	999		1.004	999
No. of branches (end-period)	44	45	46	46	46		44	46
No. Customers (000s) (end-period)	180	180	180	180	180		180	180
No. Customers on Netbank (000s) (end period)	61	61	61	61	61		61	61

* The Q403 figure includes october and november only.

Banking Activities, Norway (DKr m)								
	Q403	Q303	Q203	Q103	Q402		2003	2002
Markets share (deposits and lending) (%)	4%	4%	4%	4%	4%		4%	4%
No. of full-time employees (end-period)	984	977	994	1.004	959		984	959
No. of branches (end-period)	63	63	62	64	64		63	64
No. Customers (000s) (end-period)	230	230	234	232	232		230	232
No. Customers on Netbank (000s) (end-period)	55	55	47*	61	65		55	65

* The number has decreased because of the removal of non-active Internet customers.

3.3. Mortgage Finance



Business profile

Mortgage Finance has general product responsibility for the Group's mortgage finance activities and real estate agency. The division markets its financing solutions through Realkredit Danmark, Danske Bank, BG Bank and "home". Real-estate agency business is carried on through "home".

Financial performance

Mortgage finance (DKr m)	Q403	Q303	Q203	Q103	Q402	2003	2002
Net interest income	788	851	783	804	847	3,226	3,054
Fees and commissions	47	28	41	70	47	186	175
Other Income	61	-24	16	75	52	128	241
Core income	896	855	840	949	946	3,540	3,470
Staff costs ex Bonus	145	136	158	145	156	584	597
Bonus	4	3	3	3	4	13	13
Other costs	221	208	199	182	189	810	665
Total costs	370	347	360	330	349	1,407	1,275
Core earnings before provisions	526	508	480	619	597	2,133	2,195
RWA (avg.)	247,771	244,896	239,535	235,483	234,173	241,963	229,705
Allocated capital (6.5% of avg. RWA)	16,105	15,918	15,570	15,306	15,221	15,728	14,931
Core earnings before prov. as % of allocated capital	13%	13%	12%	16%	16%	14%	15%
RAROC	62%	46%	42%	55%	49%	50%	44%
Cost/income ratio	41%	41%	43%	35%	37%	40%	37%
Economic capital	2,701	3,587	3,601	3,736	3,777	3,404	3,762
Contribution margin	50bp	50bp	50bp	50bp	50bp	50bp	50bp
Markets share (gross-lending) [%]*	39%	31%	30%	30%	33%	32%	32%
Market share (net new lending) [%]*	31%	26%	28%	27%	27%	28%	28%
Euro loans as share of total gross lending (%)	4%	2%	3%	5%	8%	4%	11%
FlexLån® (floaters) as share of total stock of loans (%)	40%	39%	38%	36%	34%	40%	34%
FlexLån® (floaters) as share of gross lending (%)	82%	48%	38%	41%	64%	52%	55%
Market share, Interest-only loans	46%	n/a	n/a	n/a	n/a	46%	n/a
No. of full-time employees (end-period)	1,002	1,002	1,015	1,009	1,053	1,002	1,053

* Source: Realkreditrådet (Danish mortgage finance council). www.realkreditraadet.com

3.4. Danske Markets

Business profile

Danske Markets has responsibility for the Group's foreign exchange, fixed-income trading and short-term liquidity. It serves the Group's largest corporate and institutional clients and the Group's retail banking activities from offices in Denmark, Norway, Sweden, Finland, the UK and the US. Danske Markets also includes Danske Research, the central unit responsible for economic and financial research, and Danske Equities, the unit responsible for Equity Sales, Trading, Research and Corporate finance.

Financial performance

Danske Markets (DKr m)	Q403	Q303	Q203	Q103	Q402	2003	2002
Net interest income	1.495	978	821	618	604	3.912	2.512
Fees and commissions	8	60	5	38	19	111	242
Other Income	-900	-483	-151	36	-206	-1.498	-601
Core income	603	555	675	692	417	2.525	2.153
Staff costs ex Bonus	128	127	129	123	260	507	685
Bonus	17	62	147	91	66	317	243
Other costs	156	121	132	120	381	529	871
Total costs	301	310	408	334	707	1.353	1.799
Core earnings before provisions	302	245	267	358	-290	1.172	354
RWA (avg.)	44.600	61.340	79.987	69.125	56.222	63.689	51.148
Allocated capital (6.5% of avg. RWA)	2.899	3.987	5.199	4.493	3.654	4.140	3.325
Core earnings before prov. as % of allocated capital	42%	25%	21%	32%	-32%	28%	11%
RAROC	43%	22%	23%	37%	-34%	30%	10%
Cost/income ratio	50%	56%	60%	48%	170%	54%	84%
Economic capital	2.709	4.164	4.230	3.667	3.609	3.687	3.352
Stock exchange volume - Denmark (YOY%)*	6%	-5%	-21%	-21%	-28%	6%	-28%
Stock exchange volume - Norway (YOY%)*	24%	17%	-1%	-21%	-22%	24%	-22%
Stock exchange volume - Sweden (YOY%)*	-9%	-16%	-31%	-39%	-32%	-9%	-32%
Market share of equities on CSE (average) (%)**	16%	17%	19%	16%	17%	17%	21%
No. of full-time employees (end-period)	525	522	502	499	588	525	588

*Turnover all shares YTD - source: norex.com.

**Percentage of total stock market volume on Copenhagen Stock Exchange - source: cse.dk.

3.5. Danica Pension

Business profile

Danica Pension encompasses all the Group's activities in the life insurance and pensions market. Comprising Forsikringselskabet Danica as well as the Danica Pension Group, this business area targets both retail and business customers. Products are marketed through a range of distribution channels within the Danske Bank Group, primarily Banking Activities' outlets and Danica Pension's team of insurance agents and pension advisers.

Financial performance

For supplementary information on Danica Pension, its pension model, i.e. a breakdown of pension segments and other topics please see our white paper "Danica" on www.danskebank.com/irpublications.

Danica Pension (DKr m)	Q403	Q303	Q203	Q103	Q402	2003	2002
Risk-free return on share. equity	97	62	68	83	97	310	410
0.5% of life ins. provisions etc.	189	189	183	182	178	743	709
30% of health/accident ins. result	-22	-4	19	2	13	-5	-14
30% of risk result	3	13	-8	-1	31	7	34
30% of cost result	40	43	37	34	35	154	121
Unit-linked	6	17	20	10	22	53	43
FD (non-life insurance)	-77	-8	4	7	3	-74	16
Core income - insurance activities	236	312	323	317	379	1.188	1.319
Funding, net	-57	-38	-41	-48	-48	-184	-201
Core earnings	179	274	282	269	331	1.004	1.118
Allocated capital (solvency margin)	6.910	6.913	6.721	6.556	6.519	6.910	6.311
Core earnings before prov. as % of allocated capital	10%	16%	17%	16%	20%	15%	18%
RAROC	105%	22%	43%	4%	6%	42%	5%
Economic capital	4.171	5.014	4.647	4.710	5.347	4.635	5.358
INVESTMENT PORTFOLIOS breakdown (end-period)							
Bonds (%)	79%	82%	82%	83%	82%	79%	82%
Danish equities (%)	2%	2%	2%	2%	2%	2%	2%
Foreign equities (%)	8%	7%	7%	6%	7%	8%	7%
Property (%)	9%	9%	9%	9%	9%	9%	9%
Bonus reserves (DKr bn)	7,2	5,2	4,3	3,9	4,5	7,2	4,5
Life-insurance provisions (DKr bn)	165,9	164,7	164,5	160,1	158,5	165,9	158,5
Declared interest rate to policy holders after tax	4,5%	4,5%	4,5%	4,5%	5,0%	4,5%	5,0%
Investment return (pre tax)	6,1%	5,1%	4,6%	1,3%	3,3%	6,1%	3,3%
Investment return (after tax)	5,5%	4,4%	4,1%	1,1%	3,0%	5,5%	3,0%
Approx. market share (gross premiums) (%)	n/a	n/a	n/a	n/a	n/a	34%	33%
No. of full-time employees (end-period)	821	824	831	837	848	821	848
Rating (Financial strength and Counterparty - S&P)	AA-	A+	A+	A+	A+	AA-	A+

* New consolidation policy.

3.6. Danske Capital

Business profile

Danske Capital manages the funds of retail and institutional clients and the funds of Danica Pension, Firstnordic, Puljeinvest (pooled investment) and Flexinvest. The division also provides advisory services to Danske Invest and BG Invest. Investment management products are sold to retail and business customers through the country organisations and external distributors. Danske Capital serves institutional investors directly. Danske Capital also includes the Group's private equity operations carried out through Danske Private Equity.

Financial performance

Danske Capital (DKr m)	Q403	Q303	Q203	Q103	Q402	2003	2002
Net interest income	1	1	-1	1	4	2	-20
Fees and commissions	190	182	191	155	174	718	761
Other Income	-13	-5	-20	3	-1	-35	8
Core income	178	178	170	159	177	685	749
Staff costs ex Bonus	49	39	58	44	61	190	196
Bonus	13	4	3	2	0	22	9
Other costs	55	46	47	42	50	190	184
Total costs	117	89	108	88	111	402	389
Core earnings before provisions	61	89	62	71	66	283	360
RWA (avg.)	1.628	1.303	1.409	1.172	1.146	1.379	1.104
Allocated capital (6.5% of avg. RWA)	106	85	92	76	74	90	72
Core earnings before prov. as % of allocated capital	231%	421%	271%	373%	354%	316%	502%
RAROC	116%	189%	140%	160%	149%	150%	207%
Cost/income ratio	66%	50%	64%	55%	63%	59%	52%
Economic capital	206	186	181	181	177	189	176
Total AuM (DKr bn) (ultimo)	370	367	365	348	343	370	343
DK retail market share mutual f. (MV end-period)	41%	41%	41%	42%	41%	41%	41%
DK retail market share mutual f. (net inflow YTD)	40%	39%	43%	31%	38%	40%	38%
DK inst. market share mutual f. (MV end period)	9%	11%	12%	14%	18%	9%	18%
ASSET BREAKDOWN (end-period)							
Bonds (%)	77	78	78	80	77	77	77
Stocks (%)	20	18	18	16	21	20	21
Cash (%)	4	4	4	4	2	4	2
CUSTOMER BREAKDOWN (end-period)							
Life insurance and pension pools (DKr bn)	199	197	197	190	188	199	188
Danske Invest incl. First Nordic (DKr bn)	107	104	100	93	91	107	91
Institutional customers (DKr bn)	56	56	59	55	54	56	54
Private equity (DKr bn)	8	10	9	10	10	8	10
Core income as % of AuM (p.a.)	0,19	0,19	0,19	0,18	0,21	0,19	0,22
Cost as % of AuM (p.a.)	0,13	0,10	0,12	0,10	0,13	0,11	0,11
Core earnings as % of AuM (p.a.)	0,07	0,10	0,07	0,08	0,08	0,08	0,10
AuM per employee (avg.)	1.841	1.773	1.807	1.647	1.633	1.841	1.633
No. of full-time employees (end-period)	201	207	202	211	210	201	210

3.7. Investment Portfolios (Treasury)

Business profile

Group Treasury, which is part of Danske Markets, is responsible for the overall and strategic management of the Group's considerable balance sheet. It is also responsible for determining the mix of the Group's own holdings of bonds and shares, for monitoring market risks and for developing policies and limits for risk.

Financial performance

Group Treasury (DKr m)						2003	2002
	Q403	Q303	Q203	Q103	Q402		
Fixed-income positions	61	224	175	315	153	775	1.389
Shares							
Unlisted	102	-34	367	8	300	443	769
Listed	23	24	262	55	70	364	-426
Currency	3	11	8	33	6	55	73
Hedging of interest rate risk, Danica Pension	0	0	0	0	0	0	157
Expenses	19	43	41	41	44	144	145
Earnings from investment portfolios, banking business	170	182	771	370	485	1.493	1.817
Share of return on investments, Danica Pension	-14	-5	65	76	72	122	41
Risk allowance, Danica Pension	954	0	217	-217	-256	954	-850
Earnings from investment portfolios, Danica Pension	940	-5	282	-141	-184	1.076	-809
Total earnings from investment portfolios	1.110	177	1.053	229	301	2.569	1.008
RWA (avg.)	25.523	24.545	25.516	25.856	29.021	25.357	32.057
Allocated capital (6.5% of avg. RWA)	1.659	1.595	1.659	1.681	1.886	1.648	2.084
Core earnings before prov. as % of allocated capital	41%	45%	251%	65%	63%	91%	51%
RAROC	43%	29%	136%	71%	69%	72%	47%
Cost/Income Ratio	10%	19%	4%	15%	13%	9%	13%
Economic capital	1.737	2.410	2.474	2.581	3.266	2.298	4.052
Interest rate risk (VAR) (DKr bn)	1,9	2,4	1,9	4,3	4,4	2,6	4,4
Interest rate risk (modified duration) (DKr bn)	1,4	0,8	1,1	1,2	1,1	1,4	1,1
No. of full-time employees (end-period)	35	37	38	39	44	35	44

Shareholder information



4.1. Ownership structure

Shareholder composition

At the end of December 2003, Danske Bank had about 295,000 shareholders. On the same date, some 17 shareholders held around 56% of the Bank's share capital. We estimate that more than one-third of Danske Bank's share capital is held outside of Denmark.

Shareholder breakdown by size

Size of holding (#)	Number of shareholders	Percentage	Number of shares	Votes
0-1,000,000	294.938	31%	208.073.906	208.073.906
1,000,001-5,000,000	45	13%	88.114.965	88.114.965
5,000,001	17	56%	376.076.881	376.076.881
Total	295.000	100%	672.265.752	672.265.752

At the annual general meeting, each share (nominal value Dkr 10) has one vote.

Shareholder groups with more than 5%

According to the Danish Act on Securities Trading, a shareholder must notify the Bank if its shareholding exceeds 5% of the Bank's share capital or higher percentages divisible by 5 or if its shareholding falls below a previously reported level.

Three shareholder groups have reported holding more than 5% of Danske Bank's shares:

- A.P. Møller and Chastine Mc-Kinney Møller Foundation, Copenhagen
- Fonden RealDania
- Danish Supplementary Labour Market Pension Fund
- Danske Bank Group

A.P. Møller and Chastine Mc-Kinney Møller Foundation

In 2002, the A.P. Møller and Chastine Mc-Kinney Møller Foundation, Copenhagen, announced its new status as an undertaking carrying on business for profit. Accordingly, it began submitting the accounts of the A.P. Møller Group with the Foundation as the parent foundation. These accounts show a holding of more than 15% of Danske Bank's share capital.

RealDania

Fonden RealDania, Copenhagen, reported a holding of more than 10% of the Bank's share capital.

ATP

The Danish Labour Market Pension Fund, Hillerød, Denmark, reported a holding of more than 5% of the Bank's share capital.

The Danske Bank Group

The Danske Bank Group - including the Danica companies - holds more than 5%.

Free float

In 2002, the A.P. Møller and Chastine Mc-Kinney Møller Foundation, Copenhagen, announced its new status as an undertaking carrying on business for profit. Accordingly, it began submitting the accounts of the A.P. Møller Group with the Foundation as the parent foundation. These accounts show a holding of more than 15% of Danske Bank's share capital.

Since Fonden Realdania has reported a shareholding of more than 10%, these two largest shareholders now account for more than 25% of Danske Bank's share capital.

Geographical shareholder breakdown

The Bank estimates that one-third of its share capital is held outside of Denmark. The region with the largest shareholding outside of Denmark is the US, with about 16% of the Bank's share capital. The UK ranks second, with about 8%.

Country	Number of shares (#)	Percentage
Denmark	332.166.508	49,4%
USA	110.654.943	16,5%
England	57.478.722	8,6%
Germany	18.016.722	2,7%
Scotland	11.764.651	1,8%
Holland	8.873.908	1,3%
Sweden	7.327.697	1,1%
Norway	4.504.181	0,7%
Ireland	4.369.727	0,6%
Singapore	4.100.821	0,6%
Switzerland	3.294.102	0,5%
Japan	2.823.516	0,4%
France	2.689.063	0,4%
Belgium	2.554.610	0,4%
Canada	2.420.157	0,4%
Others	19.562.933	2,9%
Not identified (among others retail)	79.663.491	11,9%
Total number of outstanding shares	672.265.752	100,00%

4.2. Common share data

The Danske Bank Group is the largest financial services organisation in Denmark. The Bank's general objective is to give its shareholders a competitive return.

The average daily trading volume of Danske Bank shares was DKr261m in 2003, against DKr233m in 2002. With a total trading volume of DKr64.9bn in 2003, the Danske Bank share was the most actively traded share on the Copenhagen Stock Exchange.

At the end of December 2003, there were 672,265,752 shares outstanding at a nominal value of DKr10 per share. At the annual general meeting, each share is entitled to one vote.

Danske Bank shares are negotiable, and no special rights are attached to them. No shareholder is obligated to redeem shares in full or in part. The shares are issued to the bearer, but they can be registered by name in the Bank's register of shareholders.


Per share data (DKr)	2003	2002	2001	2000	1999	1998
Earnings per Share, DKr	13,3	11,5	11,9	8,2	9,4	7,5
Price/Earning end of period	10,4	10,2	11,4	17,3	8,6	11,4
Dividend per share, DKr	6,6	4,8	4,8	4,4	2,5	1,8
Dividend yield, %	5,5	4,0	3,5	3,1	3,1	2,1
Share price end of period	138,8	117,4	135,1	141,8	80,9	85,7
Book value per share end of period, DKr	89,9	84,8	78,0	70,5	57,5	57,3
Outstanding shares end of period (millions)	672	711,68	732,00	722,63	529,25	529,25
Issued shares, end of period (millions)	711,68	732,00	732,00	759,22	529,25	529,25
Pay-out ratio, %	50	40	40	54	27	24
Share price end of period/book value per share	1,5	1,4	1,7	2,0	1,4	1,5
Market capital end of period, DKr m	93	83.550	98.893	102.469	42.816	45.357
Return on equity after tax, %	15,2	14,0	16,0	11,5	16,4	13,7


Macro Economics





5.1. Tables and graphs

In 2004, macroeconomic conditions affecting the Nordic countries are expected to be more favourable than in 2003.

Denmark (%) 	2005E	2004E	2003	2002	2001	2000
GDP Growth	2,1	2,2	0,3	1,0	1,6	2,8
Export	4,1	3,7	0,7	4,8	4,4	13,5
Private Consumption	2,2	3,0	1,3	0,6	-0,2	-0,7
Public Consumption	0,5	0,7	1,2	0,9	2,7	0,9
Inflation	2,1	1,4	2,1	2,4	2,4	2,8
Unemployment Rate	5,7	6,0	5,9	5,0	5,0	5,2
Short Term Interest Rate (T/N) (avg.)	2,6	2,1	2,5	3,5	4,8	4,5
10-Year (avg.)	5,0	4,6	4,3	5,0	5,1	5,6

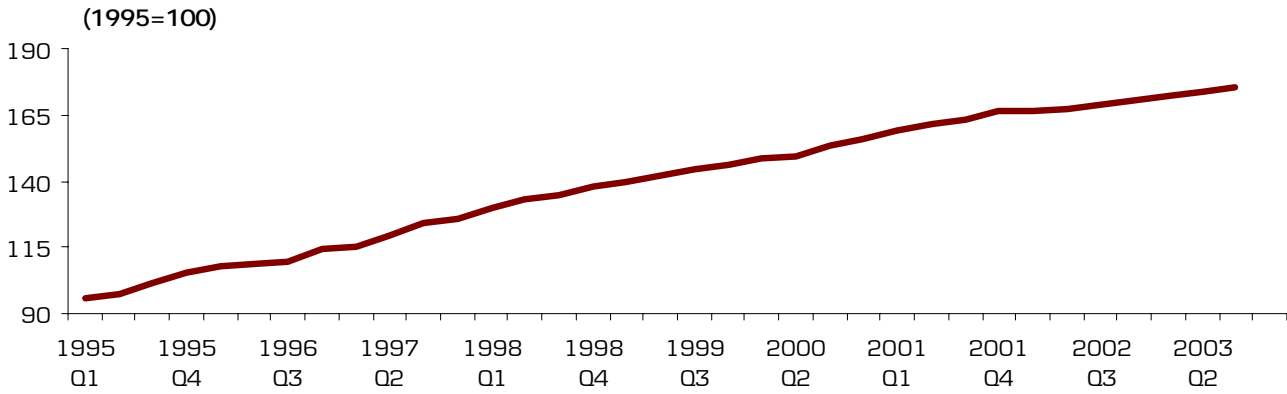
Norway (%) 	2005E	2004E	2003	2002	2001	2000
GDP Growth	1,7	2,8	0,5	1,3	1,7	2,4
Export	0,8	1,5	-0,7	-0,5	4,2	3,6
Private Consumption	2,8	4,3	3,1	3,5	2,7	3,8
Public Consumption	2,1	2,1	1,4	3,1	2,7	1,4
Inflation	2,2	1,3	2,5	1,3	3,0	3,1
Unemployment Rate	4,5	4,7	4,6	3,9	3,6	3,5
Short Term Interest Rate (T/N) (avg.)	3,3	2,4	4,5	6,7	7,0	6,2
10-Year (avg.)	5,5	5,0	5,1	6,4	6,2	6,2

Sweden (%) 	2005E	2004E	2003	2002	2001	2000
GDP Growth	2,6	2,4	1,5	1,9	1,4	4,4
Export	5,6	5,1	4,1	0,4	-0,5	10,6
Private Consumption	2,4	2,4	1,8	1,3	0,2	5,0
Public Consumption	0,8	0,8	0,9	2,1	0,9	-1,1
Inflation	1,8	1,2	2,1	2,4	2,4	1,0
Unemployment Rate	4,9	5,2	4,8	4,0	4,0	4,7
Short Term Interest Rate (T/N) (avg.)	3,0	2,7	3,3	4,1	4,0	3,7
10-Year (avg.)	5,3	4,8	4,6	5,3	5,1	5,4

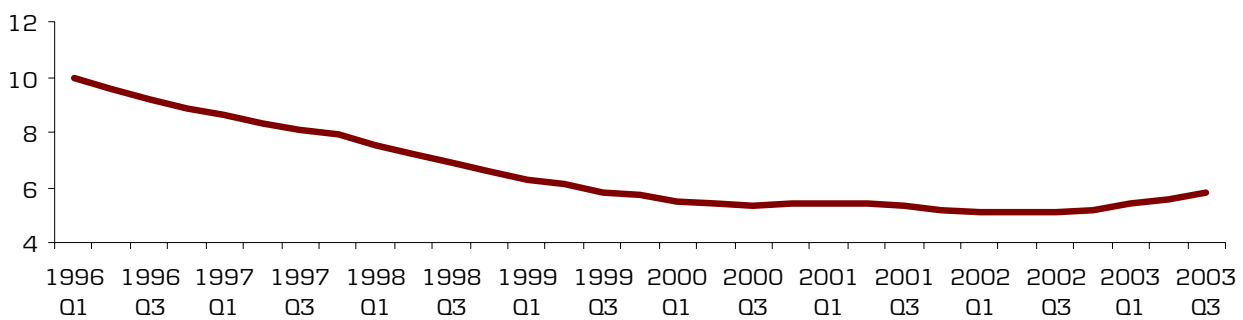
Euroland (%) 	2005E	2004E	2003	2002	2001	2000
GDP Growth	2,1	2,0	0,5	0,9	1,5	3,0
Export	5,4	5,3	0,0	1,2	3,0	12,6
Private Consumption	2,1	1,9	1,5	0,5	1,8	2,5
Public Consumption	2,0	1,8	1,6	2,7	2,2	2,1
Inflation	1,8	1,8	2,1	2,3	2,3	2,1
Unemployment Rate	8,6	8,8	8,8	8,5	8,1	9,0
Short Term Interest Rate (T/N) (avg.)	2,5	2,0	2,3	3,2	4,3	4,0
10-Year (avg.)	4,8	4,4	4,1	4,8	4,8	5,3

Source: Danske Analyse (<http://danskeanalyse.danskebank.dk/>)

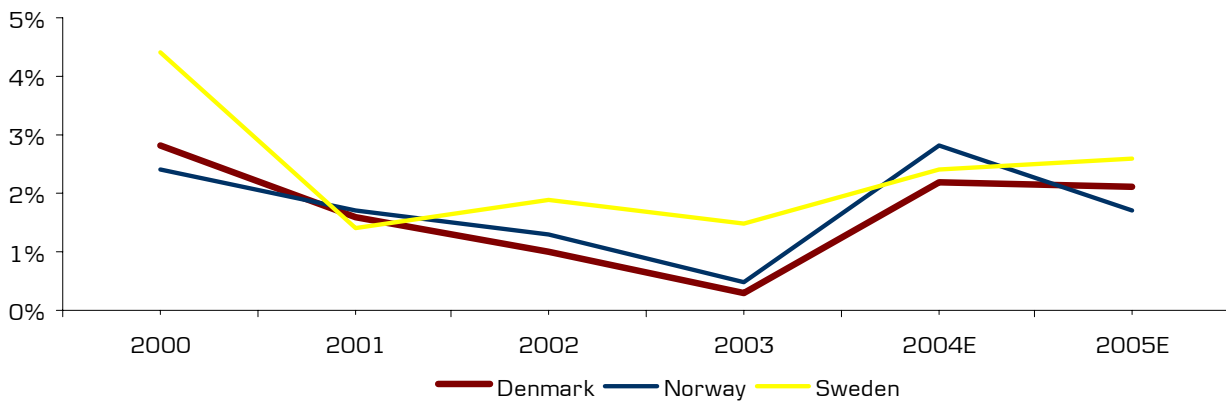
House price index (DK-seasonally adj)



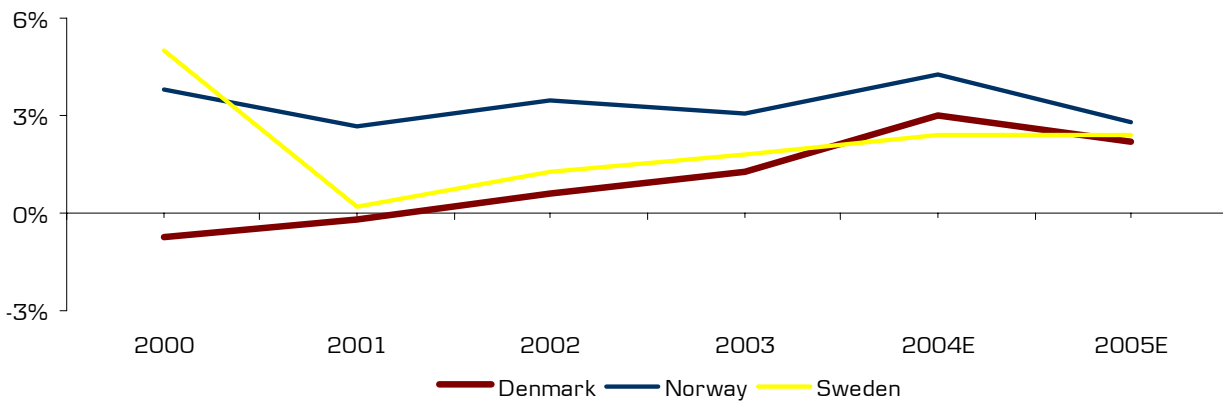
Unemployment Rate (DK)



GDP Growth



Private Consumption



Source: Danske Analyse (<http://danskeanalyse.danskebank.dk/>)