**Investor Presentation** 

## Financial results Q1 2024



## Content

Danske Bank - brief overview	03 - 12
Financial highlights - Q1 2024	13 - 18
Business & Product Units	19 - 24
ESG, Sustainability, Financial Crime Prevention	25 - 38
Credit Quality & Impairments	39 - 44
Capital	46 - 49
Funding & Liquidity	50 - 54
Credit & ESG Ratings	55 - 58
Tax & Material extraordinary items	59 - 60
Contact info	62





## Danske Bank

- a brief overview



### We are a focused Nordic bank with strong regional roots

3.2m

personal and business customers

DKK >815bn\*

Assets under Management

2,200+

large corporate and institutional customers

>DKK 1,700bn

Loans & Mortgages

20,000

employees in 10 countries

>DKK 1,070bn

Deposits

#### Finland (AA+)

3rd largest

Share of Group lending: 8%

GDP growth 2023E: -0.5% Unemployment 2023E: 7.3% Leading central bank rate: 4.0%

#### Denmark (AAA)

Market leader

Share of Group lending: 44%

GDP growth 2023E: 1.1% Unemployment 2023E: 2.8% Leading central bank rate: 3.6%

#### Northern Ireland (AA)

Market leader

Share of Group lending: 3%

#### Norway (AAA)\*\*

Challenger position

Share of Group lending: 9%

GDP growth 2023E: 1.1% Unemployment 2023E: 1.9% Leading central bank rate: 4.5%

#### Sweden (AAA)

Challenger position

Share of Group lending: 11%

GDP growth 2023E: -0.2% Unemployment 2023E: 7.6% Leading central bank rate: 4.0%







## Nordic Outlook March 2024: Return to Nordic growth



	2023	Forecast 2024	Forecast 2025
GDP Growth	1.8%	2.1% (1.0%)	2.0% (1.6%)
Inflation	3.3%	2.0% (2.0%)	1.9% (1.9%)
Unemployment	2.8%	3.0% (3.1%)	3.1% (3.3%)
Policy rate*	3.60%	2.85% (2.85%)	1.85% (1.85%)
House prices	-0.7%	3.0% (1.5%)	2.0% (2.0%)

Parentheses are the old projections (From December 2023)

\*End of period

Source: Danske Bank, Statistics Denmark, Nationalbanken



	2023	Forecast 2024	Forecast 2025
GDP Growth	1.1%	1.1% (1.1%)	2.1% (2.1%)
Inflation	5.5%	3.8% (3.0%)	2.0% (2.0%)
Unemployment	1.8%	2.3% (2.3%)	2.5% (2.5%)
Policy rate*	4.5%	3.50% (3.25%)	2.50% (2.25%)
House prices	0.9%	0.8% (-1.0%)	4.5% (5.0%)

Parentheses are the old projections (From December 2023)

\*End of period

Source: Danske Bank, Statistics Norway, Norwegian Labour and Welfare Organization (NAV), Norges Bank



#### Sweden

	2023	Forecast 2024	Forecast 2025
GDP Growth	0.2%	1.5% (1.3%)	2.0% (1.8%)
Inflation	8.5%	2.5% (2.3%)	1.0% (1.0%)
Unemployment	7.7%	8.3% (8.2%)	8.1%[ 8.0%]
Policy rate*	4.0%	3.25% (3.25%)	2.75% (2.5%)
House prices	-7.0%	1.0%(-1.0%)	5.0 (4.0%)%

Parentheses are the old projections (From December 2023)

\*End of period

Source: Danske Bank, Statistics Sweden, Riksbanken



#### Finland

	2023	Forecast 2024	Forecast 2025
GDP Growth	-1.0%	-0.4% (0.3%)	1.9% (1.9%)
Inflation	6.3%	2.0% (1.9%)	1.6% (1.5%)
Unemployment	7.2%	7.9% (7.8%)	7.4% (7.2%)
Policy rate*	4.00%	3.25% (3.25%)	2.25% (2.25%)
House prices	-6.3%	0.5%[ 2.0%]	3.0% (3.0%)

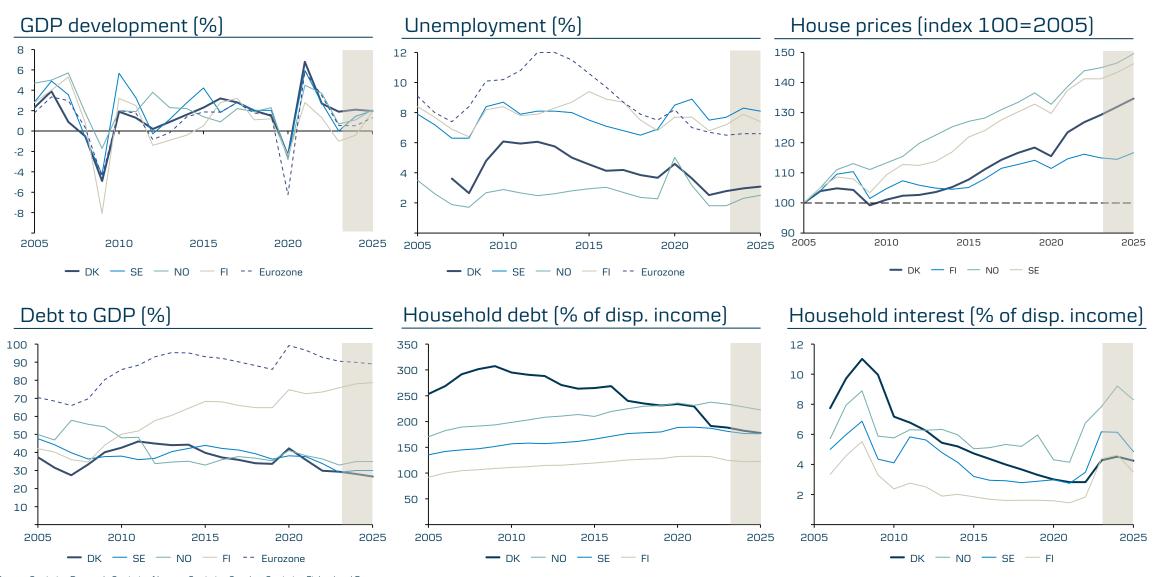
Parentheses are the old projections (From December 2023)

\*End of period

Source: Danske Bank, Statistics Finland, EKP



## Historical macroeconomic development in the Nordics





#### Our commitments for 2026

#### Growth in focus segments

- Leading wholesale and business bank in the Nordics
- Leading retail bank in Denmark and Finland
- Grow share of wallet and market share with most attractive segments

#### Disciplined capital return & cost

- Capital allocation towards most profitable areas that meet our hurdle rates
- Drive productivity and cost takeouts
- Normalise FCRP and remediation cost

#### Strong capital generation & low risk

- Strong capital generation with ability to distribute consistently over time
- Maintain low and stable risk levels through the cycle

#### How we measure progress<sup>1</sup>

Personal Customers	Number of meetings per advisor (Index: 2023 = 100)	163
	Net new customer house- holds in growth segments*	<b>31</b> k
	Customer satisfaction with Mobile Bank	8.5
Business Customers	Income growth mid corporate customers	800m
	Credit cases with automatic decisioning	50%
	Increase in customers highly satisfied with advisory**	+15%
LC&I	Number of new customers outside Denmark**	40
	Annual growth in Daily Banking fees in BC & LC&I	5%
	Ranking in Capital Markets advisory fees	Top 2

#### Financial targets for '26

13%

**Return on Equity** 

>16% CET1

~45% Cost to Income

#### **Capital distribution**

- Dividend potential from 2023-26 of above DKK 50 bn
- Accelerated dividend by H1 result targeting the higher end of the 40-60% policy range
- Ambition for further distribution - subject to capital position and market conditions

#### Increased investments

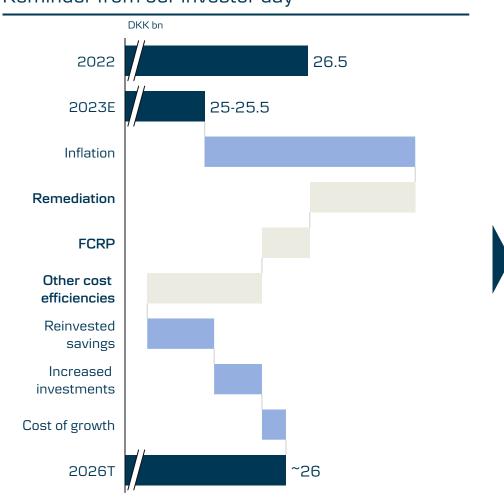
 Increase yearly digital and tech investments by DKK 1 bn

\* Increase vs. 2023 baseline. \*\* Increase vs. 2022 baseline.



## Ongoing cost discipline to reach out targets for 2026

## Reminder from our investor day



Our execution plan 2023-2026

Focus FCRP cost and completion of remediation programmes

Improving advisory and engagement model across business units

**Digitising customer and advisor journeys** building on foundational investments into data and tech

**Simplifying operating model** across group functions and business units



# A good start to the year a with strong financial performance and RoE of 12.9%; execution of Forward'28 strategy and commercial agenda well underway

#### Highlights

- ➤ Solid macro environment, particularly in Denmark, supports Q1 performance and constructive outlook for 2024
- Robust customer activity despite sentiment in parts of the economy being affected by uncertainties
- Income continues the positive trend as intact NII trajectory together with stronger fee income trend countered FX impact and muted credit demand
- ➤ Commercial agenda continued in Q1 with traction on savings and investment products and increased engagement in relation to the green transition
- Execution of share buy-back programme well underway with DKK 1.2bn of 5.5bn completed\*
- > Strong capital position with CET1 capital ratio of 18.5% reflecting the full deduction of the SBB programme

## Net profit of DKK 5.6bn

Supported by continued growth in NII and solid non-NII income

## Improved efficiency Cost/income 45%

Reflecting prudent cost management in light of higher inflation

#### Strong credit quality

Impairments of 2 bps remain well below through-the-cycle assumption

## Core banking income +11%

NII up 14% and fees up 4% y/y

## Healthy customer activity despite muted volumes

Credit demand impacted by FX and subdued housing market activity

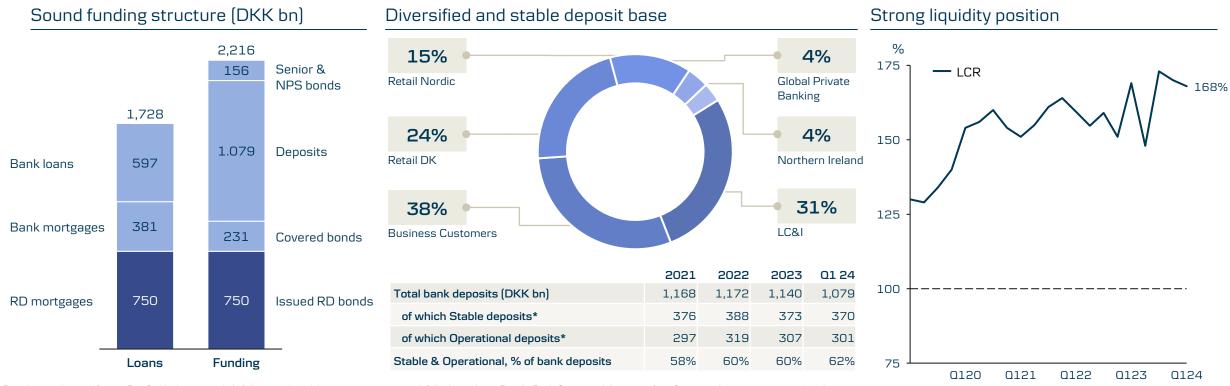
## Strong capital and liquidity position

>410bps CET1 buffer and LCR of 168%



# Danske Bank's strong balance sheet underpins our resilient business model which includes a well-balanced ALM strategy and a very strong liquidity position

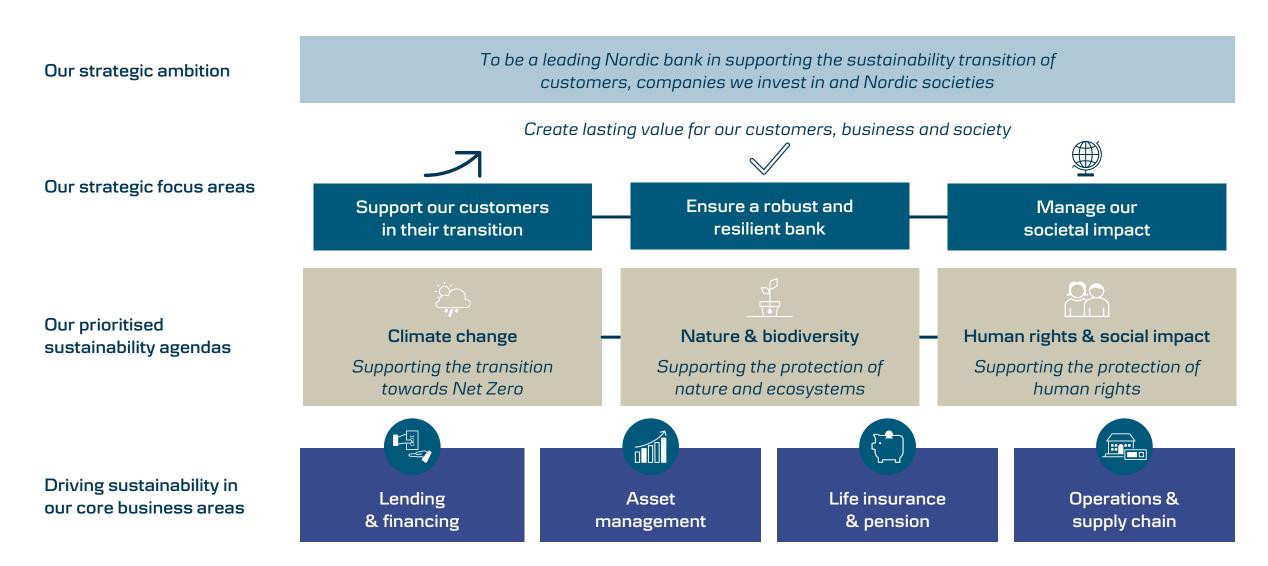
- Danske Bank has a sound funding structure and remains very well capitalised with a prudent CET1 capital buffer to the current regulatory requirements. Further, our liquidity is
  underpinned by more than DKK 200bn in cash and a liquidity coverage ratio (LCR) of 168%, well above the minimum requirements
- Diversified and solid deposit mix that includes a retail base where the majority is covered by the Nordic guarantee schemes. Further, the fully-funded pass-through mortgage structure in Denmark provides a structural deposit surplus
- We executed DKK 30 bn of our total wholesale funding plan of DKK 80 -100bn for 2024 by the end of March 2024



<sup>\*</sup> Based on regulatory definition. E.g., Stable deposits include fully insured retail deposits to customers with full relationship at Danske Bank. Operational deposits is from Corporate depositors maintained to obtain clearing, custody and cash management



## Our sustainability strategy defines our approach and priorities towards 2028





# Financial outlook Net profit for 2024 will reflect progress on financial ambitions for 2026

#### Income

**Total income** is expected to grow in 2024, driven by higher core income, our continued efforts to drive commercial momentum and in line with our financial targets for 2026. Income from trading and insurance activities will be subject to financial market conditions

### **Expenses**

We expect **operating expenses** in 2024 to be in the range of 26–26.5bn, reflecting increased investments in line with our financial targets for 2026 and continued focus on cost management. The outlook includes non-recurring items of approximately DKK 0.6 billion related to the relocation to the new domicile and minor costs for the divestment of Personal Customers Norway

### **Impairments**

**Loan impairment charges** are subject to an elevated level of geopolitical and macroeconomic uncertainty and are expected to reflect the assumptions in our financial targets for 2026 of approximately 8 basis points p.a.

#### Net profit \*

We expect **net profit** to be in the range of DKK 20-22bn



## Financial highlights

- first quarter 2024



# Strong income uplift supported by NII and positive trend in fee income; solid trading and insurance income; robust credit quality results in below-cycle impairments

#### Highlights

- Total income up 4% Y/Y and 1% Q/Q supported by positive NII and fee trends
- NII trajectory as expected despite impact from days,
   FX and muted volumes
- Fee income up both Y/Y and sequentially when adjusting for booking of performance fees in Q423
- Trading income normalised in Q1, supported by customer activity and risk sentiment
- Danica income benefiting from stable financial markets, despite higher H&A claims
- Other income impacted by lower resale values of leasing assets (incl. EV fleet)
- Cost trajectory in line with expectations as inflation and investments are mitigated by efficiency gains
- Robust credit quality and well-provisioned portfolio keep impairments low
- Net profit up 9% Y/Y, resulting in RoE of 12.9%

#### Income statement (DKK m)

	0124	0123	Index	0423	Index
Net interest income	9,142	8,021	114	9,121	100
Net fee income	3,376	3,252	104	3,482	97
Net trading income	769	1,331	58	486	158
Net income from insurance business	492	497	99	550	89
Other income	176	292	60	189	93
Total income	13,955	13,394	104	13,827	101
Operating expenses	6,337	6,292	101	6,624	96
Profit before loan impairments	7,618	7,101	107	7,203	106
Loan impairment charges	101	147	69	-32	-
Profit before tax	7,517	6,954	108	7,235	104
Тах	1,888	1,787	106	1,470	128
Net profit	5,629	5,167	109	5,765	98

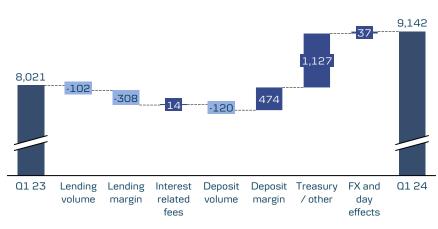


## NII: Strong uplift in NII; Q/Q impact from FX and day effects

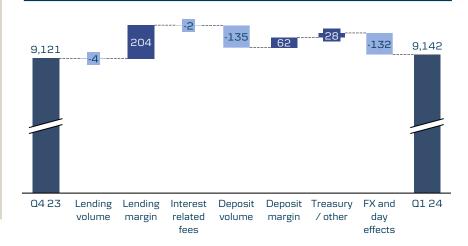
#### Highlights

- Net interest income trajectory remain resilient despite normalisation of deposit volumes and muted lending demand as well as deposit migration to higher yielding savings products
- Y/Y benefited from higher return on treasury portfolio and shareholders' equity along with deposit margin expansion. Lending margins affected by higher funding costs and lagging effects of repricing actions
- Q/Q was impacted by a drag from FX and day effects. NIM benefited from hedges and lower funding costs mitigating the lower deposit volumes and migration. Correction related to some EURIBOR loans and Asset Finance NO also contributed to the lending margin uplift in Q1 (no Group effect).
- NII sensitivity in year 1: DKK (+/-) 500m (per 25bps move) with assumed migration to savings products.
   Additional impact in year 2 and 3 of DKK (+/-)300m and DKK (+/-)200m, respectively, all else equal

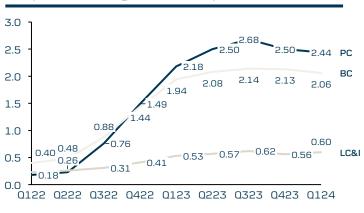
#### Net interest income Q124 vs Q123 (DKKm)



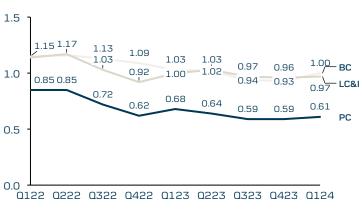
#### Net interest income Q124 vs Q423 (DKKm)



#### Deposit margin development (%)



#### Lending margin development [%]





## Fees: Robust fee income driven by strong customer activity and higher AuM

#### Highlights

#### Activity-driven fees (transfers, accounts, etc.)

 High economic activity was supportive as consumer spending held up well and demand for our corporate cash management services continued to be high

#### Lending and guarantee fees

- Y/Y: Lower income due to subdued housing market activity
- Q/Q: Affected by mortgage refinancing auctions in Q1

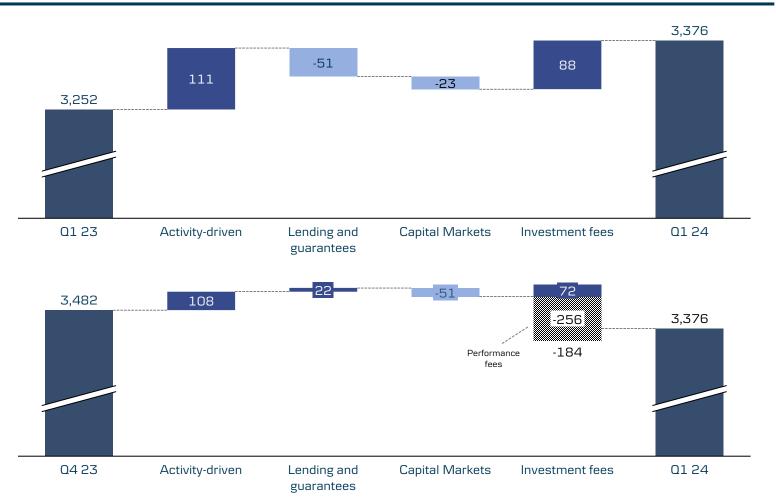
#### Capital markets fees

 Strong Debt Capital Markets position lifted fee contribution to multi-period high, mitigating low activity within ECM and M&A

#### Investment fees

- Y/Y: Investment fees increased, due primarily to higher AuM on the back of rising asset prices and positive net sales
- Q/Q: Positive trend continued (adjusted for performance fees booked in Q4)

#### Net fee income (DKK m)





## Trading income: Higher customer activity in fixed income & currencies

#### Highlights

#### LC&I

- Y/Y: Q123 saw exceptionally strong customer activity at LC&I
- Q/Q: Improvement in customer activity after seasonal low in Q423

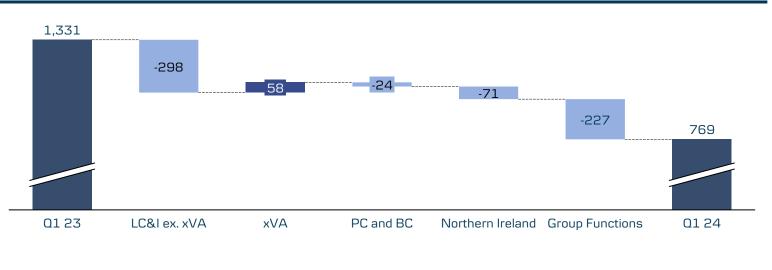
#### Northern Ireland

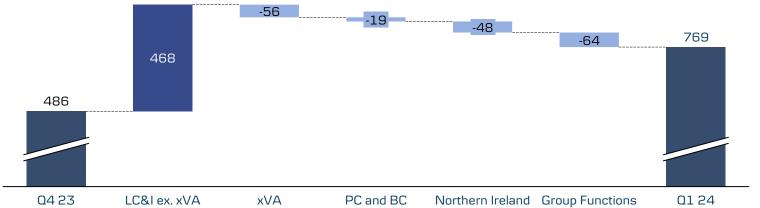
 Affected by valuation effects on the bank's interest rate hedge

#### **Group Functions**

Impacted by negative value adjustments in Treasury

#### Net trading income (DKK m)





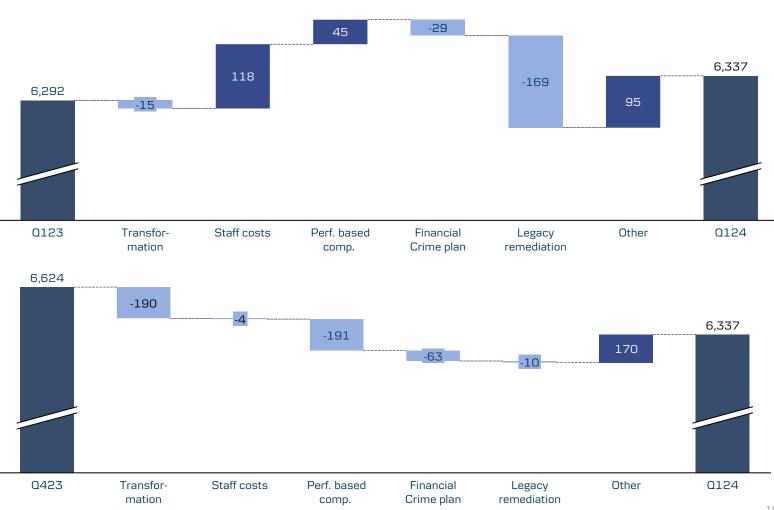


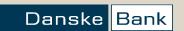
# Expenses: Prudent cost management results in improved C/I ratio of 45%, in line with 2026 financial target

#### Highlights

- Total operating expenses down 4% Q/Q, as costs measures support further progress on cost/income ratio
- Staff costs impacted by wage inflation Y/Y. Kept flat Ω/Q while performance-based compensation came down from the seasonally higher level in Q4
- Finalisation of Better Bank strategy resulting in lower transformation costs Q/Q
- Other costs increased from low level in Q4 and from ramp-up in investment envelope, incl. IT partnerships
- Number of FTEs flat since Q4 2023, down 5% Y/Y
- Cost trajectory in line with plan and 2024 cost outlook maintained

#### Expenses (DKK m)





## **Business & Product Units**

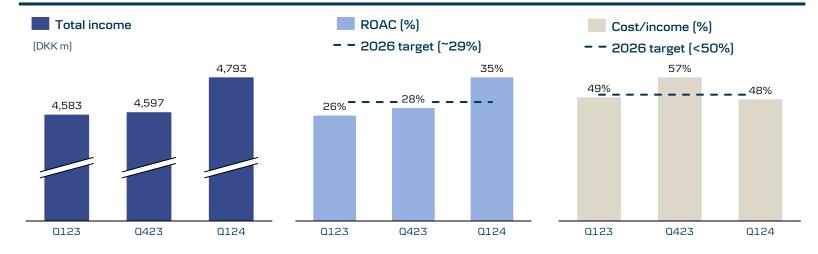


# Personal Customers: Strong financial performance despite muted housing market as customer activity and credit quality remain robust

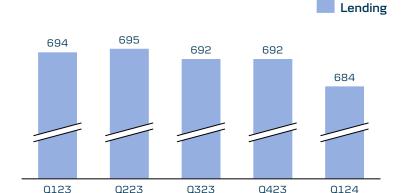
#### Highlights

- Solid quarter with commercial momentum supported by core banking income in stable rate environment
- Core banking income benefited further from uplift in fee income: up 13% Q/Q and 9% Y/Y
- Strong profitability with ROAC increasing to 35% ahead of 2026 target (29%) as top line growth was further supported by strong credit quality
- Efforts of our Global Private Banking ramp-up are materialising: positive net sales contribute to AuM uplift
- Stable deposit development outside Norway.
   Continued demand for our easily accessible highyield savings products moderates deposit margin
- Lending volumes affected by muted housing markets. Continued traction for mortgage products with recognition of newly launched coop housing loan product by the Danish Consumer Council ("Best in Test")

#### Financial performance KPIs



### Nominal lending and deposits\* [DKK bn, constant FX]





<sup>\*</sup>PC lending includes RD. PC lending and deposits excludes NO.



# Business Customers: Resilient performance despite impact from asset finance income; Customer activity underpinned by healthy credit demand

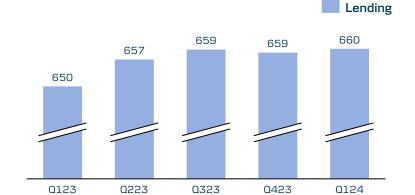
#### Highlights

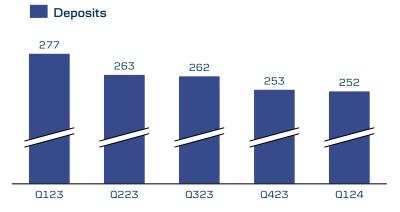
- Increased customer activity underpinned core banking income, supported by sustainable fee uplift, of 4% Y/Y.
- Total income impacted by lower asset finance resale values in O1
- ROAC impacted by few single-name impairments, not reflecting the overall strong credit quality.
   Additionally, some PMAs were allocated to BC
- Healthy activity across the Nordics supported credit demand, with lending volumes up both Q/Q and Y/Y, driven particularly by BC Norway
- Deposit volumes stabilised. Y/Y impacted by changed deposit strategy for deposits in Norway
- Continued efforts in relation to our green agenda, including new software partnership to help customers track their carbon footprint

#### Financial performance KPIs



### Nominal lending and deposits [DKK bn, constant FX]





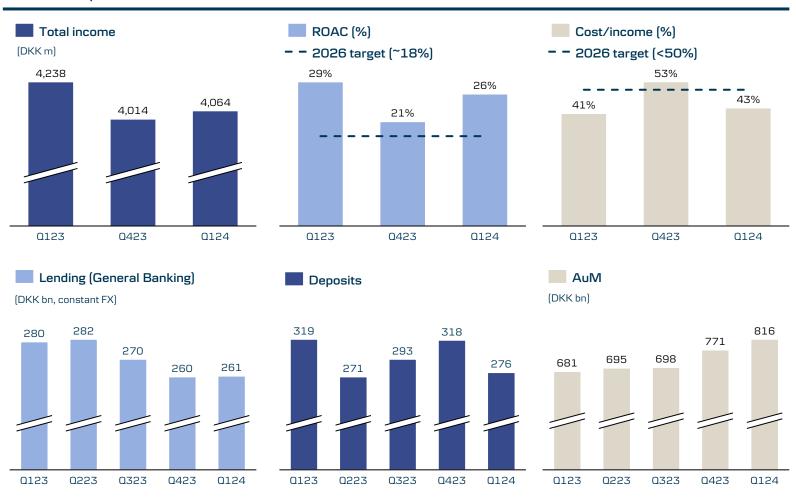


# LC&I: Strong profitability and commercial momentum as customer engagement supports credit demand along with DCM activity; AuM lifted to record high

#### Highlights

- Income supported by strong development in NII and robust fee income, however trading income lower given the exceptionally strong Q1 last year
- Healthy balance sheet lending coupled with multiperiod high DCM income reflecting strong customer activity across product offerings
- Strong demand for our leading cash management solutions as we continue to grow the number of 'house bank' mandates
- Deposits affected by seasonality related to tax and dividend payments as well as non-operational public sector deposits
- Leading Nordic bank in European DCM in highly active debt markets (per Bloomberg league tables)
- AuM trending up with 6% Q/Q, on the back of rising asset prices and solid institutional inflow

#### Financial performance KPIs

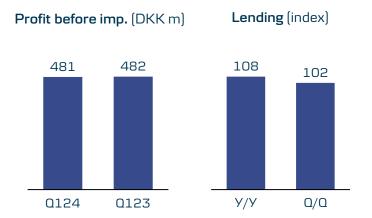




### Business units: Solid development in Danica; loan growth in Northern Ireland

#### Northern Ireland

- Lending continued to grow in line with our strategy, primarily driven by residential mortgages supporting our market leading position in Northern Ireland
- Net interest income increased (+8% Y/Y, +2% Q/Q) driven by growth in both personal and business lending and actions taken in response to higher UK interest rates
- Mark to market on the bank's hedging portfolio impacted trading income negatively
- As a result of the lower trading income profit before loan impairments was in line with the first quarter of 2023



#### Danica

- Net financial result decreased to DKK 242 million; due to positive investment results on insurance products where Danica Pension has the investment risk
- The insurance service result decreased to DKK 189 million as Danica Pension continued to see a rise in new health and accident claims, which reflects the general trend in society
- Net income at Danica Pension amounted to DKK 492 million and was at the same level as in the first quarter of 2023

#### **Result Q124 vs Q123** [DKK m]





## Realkredit Danmark portfolio overview: Continued strong credit quality

#### Highlights

#### Portfolio facts, Realkredit Danmark, Q124

- Approx. 300,000 loans (residential and commercial)
- Average LTV ratio of 53% (50% for retail, 57% for commercial)
- We comply with all five requirements of the supervisory diamond for Danish mortgage credit institutions
- 770 loans in 3- and 6-month arrears (Q423: 716)
- 10 repossessed properties (Q423: 14)
- Around 1% of the loan portfolio has an LTV above 80%
- DKK 6bn of the loan portfolio is covered by government guarantee

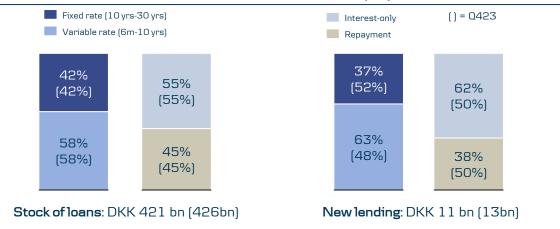
#### LTV ratio limit at origination (legal requirement)

- Residential: 80%
- Commercial: 60%

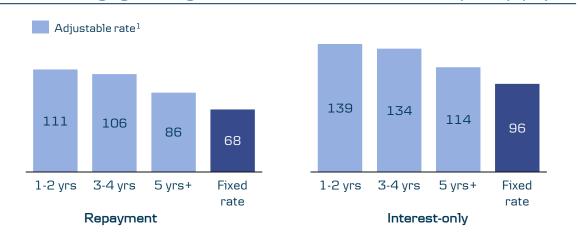
#### Total RD loan portfolio of FlexLån® F1-F4 (DKK bn)



#### Retail loans, Realkredit Danmark, Q124 (%)



#### Retail mortgage margins, LTV of 80%, owner-occupied (bps)



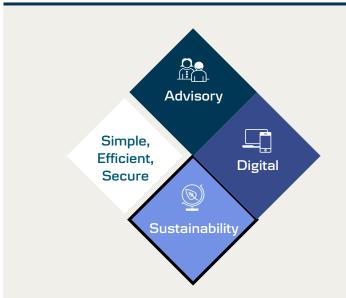


ESG, Sustainability, Financial Crime Prevention



### Sustainability is an integrated element of our Forward '28 strategy

#### Our starting point



- Industry leading Climate Action Plan with biodiversity as next priority theme
- ESG integrated in key processes Portfolio and capital steering, lending processes, asset management
- Strong ESG advisory offerings and #1 Nordic Arranger of Green Bonds

#### What we will do

#### Large Corporates & Institutions

 Sustainable finance advisory services, transition finance and project finance

#### **Business Customers**

 Sustainable finance advisory services, transition finance and partnerships

#### **Personal Customers**

 Housing, investments, pensions, mobility and daily banking

#### Asset Mgmt. & Danica Pension

Alternative investment products,
 Danica Balance Responsible Choice

#### Reinforce stronghold in sustainable finance and advisory

Sustainable finance <sup>1</sup> #1

ESG advisory <sup>2</sup> #3

Sustainable investing <sup>3</sup> #3

2022

A leader in supporting our customers' green transition

2026

<sup>1.</sup> Ranking among Nordic banks in the Bloomberg Global Green Bonds (Corporate & Government League Table)
2. Ranking for the Nordics in Sustainability Advisor survey from Prospera (Corporate & institutional clients)

<sup>3.</sup> Prospera Nordic External Asset Management question: "Has high competence within sustainable investments?"



# We have set targets and ambitions covering each of our three sustainability agendas



#### Climate change

We reduce emissions across our value chain

Lending	Asset Mgmt.	Danica Pension	Operations
25-55%	50%	15-69%	80%
Across 8	C02e	Across 6	Scope 1+2
sectors	intensity by	sectors	by 2030
by 2030	2030	by 2025*	(vs. 2019)
(vs. 2020)	(vs. 2020)	(vs. 2019)	
For details, see our <u>Climate Action Plan Progress Report</u>			



#### Nature & biodiversity

We engage with high-impact sector companies

Engage with 380+ companies by end of 2025

- 300+ business customers in the agricultural sector
- 50+ large corporate customers within food products, fisheries, forestry, pulp and paper, and shipping
- 30 large global companies we invest in that have a significant impact on nature and biodiversity

For details, see our Press Release



#### Human rights & social impact

We continuously develop our human rights due diligence processes covering...

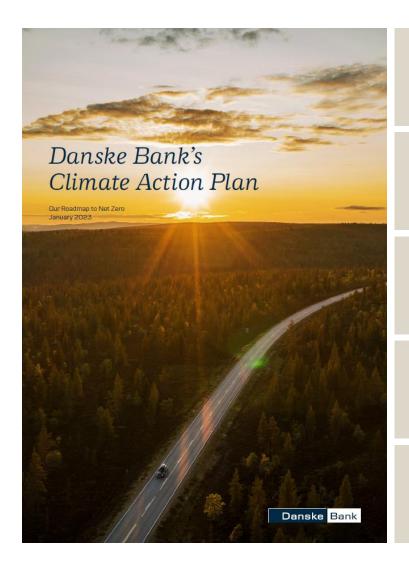
Companies we	Companies we	Companies we
purchase from	lend to	invest in
Enhanced risk	Enhanced	Enhanced
management	assessment for	sustainability
	high-risk sectors	screening

Companies we Companies we Companies we

For details, see our Human Rights Report



## Climate Action Plan aligned with Paris Agreement launched in January 2023





Carbon footprint of **13.3 million tCO<sub>2</sub>e** across the Group, with **>99%** related to financed emissions <sup>1</sup>



2030 targets based on SBTi guidance to align with the goals of the Paris Agreement – status provided in Climate Action Plan Progress Report published on 2 February 2024



Activities in Asset Management and Danica Pension subject to **temperature rating targets**, in addition to emission reduction targets



Focus on supporting **customer and investee company transitions** as well as increased financing of **renewable energy** 



No financing or refinancing of companies intending to **expand supply of oil and gas** production beyond already approved by end of 2021



## Our Climate Action Plan Progress Report shows positive traction across our climate targets, though some sector targets do not follow the linear trajectory

Below or within 5% above linear trajectory

5-10% above linear trajectory

More than 10% above linear trajectory

69%

20%

## 2030 sector emission

Lending

#### intensity reduction targets 1 50% Oil and gas -

- exploration & production <sup>2</sup>
- Oil and gas -25% downstream refining 3
- Power 50% generation
  - 30% Steel
- 25% Cement
  - Commercial 55% real estate 4
- Personal 55% mortgages 4

#### 2030 sector alignment delta targets 1

0% Shipping <sup>5</sup>

#### Asset management

#### 2030 temperature rating reduction targets 6

- Implied temperature rating of our investment products from 2.7°C in 2020 to 2.1°C (scope 1 and 2)
- Implied temperature rating of our investment products from 2.9°C in 2020 to 2.2°C (scope 1, 2 and 3)

#### 2030 carbon intensity reduction target 1

50% Weighted average carbon intensity of investment products

#### 2025 engagement target 1

Engagement with the 100 largest emitters

#### Life insurance & pension

#### 2030 temperature rating reduction targets 6

- Implied temperature rating of our listed equities and credits from 2.7°C in 2020 to 2.1°C (scope 1 and 2)
- Implied temperature rating of our listed equities and credits from 2.9°C in 2020 to 2.2°C (scope 1, 2 and 3)

#### 2025 sector emission intensity reduction targets 8

- Real estate 8 Energy 15% Transportation <sup>9</sup> 20%
- 35% Utilities Cement 20%

Steel

#### Own operations

#### 2030 emission reduction targets 7

- Carbon 80% emissions in scope 1 and 2
- 60% Carbon emissions in scope 1, 2 and currently measured scope 3 categories

#### Highlights from Progress Report 2023

- Decreasing absolute financed emissions Measured emissions from our lending activities and investee companies (scope 1 and 2) have decreased from 16.2 million to 13.3 million tCO<sub>2</sub>e, corresponding to a ~18% reduction since 2020
- Solid progress on lending emission reduction targets -Among our nine sector targets, five are transitioning faster than a linear trajectory towards our 2030 targets, whereas four are transitioning slower
- Some challenges in meeting Danica Pension's 2025 sector targets - Energy, transportation and utilities transitioning slower than expected; mitigating actions initiated in line with fiduciary duties
- Solid reduction of weighted average carbon intensity for investment products - We have seen a 46% reduction since 2020 and a decrease in our temperature rating scores across our Asset Management and Danica Pension portfolios
- Updated baseline Due to updated methodologies, improved data and scope 3 emissions of investee companies not being included in this reporting due to large fluctuations that challenge the comparability of historical data, our 2020 baseline is 16.2 million tCO<sub>2</sub>e compared to the 41.1 million tCO<sub>2</sub>e reported in the Climate Action Plan from January 2023 10



<sup>1.</sup> Baseline year 2020, 2. Absolute emission reduction targets set, 3. Absolute emission reduction and carbon intensity targets, 4. Based on a weighted portfolio exposure across Denmark, Sweden, Norway and Finland. For activities in Denmark, the target corresponds to a 75% reduction by 2030, 5. Based on Poseidon Principles methodology, 6. Differences in targets between asset management and life insurance & pension reflect different starting points of the portfolios, 7. Baseline year 2019, 8. 2030 target, 9. Automotive, aviation and shipping 10. See the Climate Action Plan Progress Report 2023 for details on not including the investee scope 3 emissions, methodology and data changes.

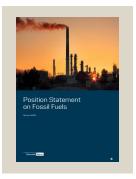


### Recent highlights on the sustainability agenda contributing to strong performance



#### Updated strategic approach to sustainability

In February, we announced our <u>sustainability approach and</u> <u>priorities towards 2028</u>, with an ambition to be a leading Nordic bank in supporting the sustainability transition of customers, companies and Nordic societies. To deliver on this ambition, we have defined three strategic focus areas to manage our sustainability opportunities, risks and impacts.



#### Stricter requirements for fossil fuel companies

Our new fossil fuel policy sets stricter requirements for investment in fossil fuel companies to ensure that they have Paris Agreement-aligned transition plans. This is expected to result in a significant reduction in the number of companies involved with fossil fuels in our investment universe, from almost 1,900 to around 170.



#### New partnership to make climate reporting easier

Danske Bank has entered into a partnership with EIVEE, a software company that specialises in carbon footprint calculation. With this partnership, Danske Bank aims to help its business customers with their green transition and support carbon emission reducing initiatives with financing solutions.



#### Top rating for responsible investments

In the 2024 Responsible Investment Brand Index (RIBI), Danske Bank Asset Management once again achieved the best rating possible. The RIBI examines which asset managers act as responsible investors and commit to sustainable development to the extent that they put it at the very heart of who they are, i.e. their brand – and express it accordingly.



#### #1 Nordic arranger of sustainable bonds

- Danske Bank continues to rank #1 among Nordic arrangers of sustainable bonds in the Bloomberg Global League Table <sup>1</sup>
- Danske Bank is the leading Nordic arranger across issuers and the leading arranger of Sustainable Bonds from Nordic issuers.



#### Danica Pension on track with green investments

At the end of Q1, Danica Pension's investments in the green transition amounted to DKK 53.5 billion, thereby up 24% year on year and well on track to reach the 2030 target of DKK 100 billion.



## Overview of February '24 sustainability-related publications

#### 2 FEB

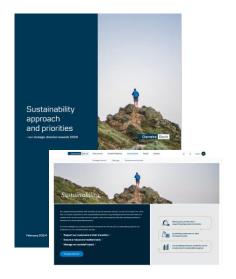


2023 Annual Report incl.Sustainability statement+ Sustainability Fact Book



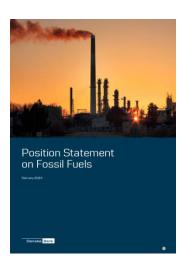
Climate Action Plan
Progress Report 2023

#### 7 FEB



Sustainability approach
and priorities – our
strategic direction
towards 2028
(website + PDF)

#### **23 FEB**



Position Statement on Fossil Fuels



## Deep dive - Overview of ESG integration in Danske Bank's lending operations

#### 1. Position statements

- Our position statements are a key tool for aligning with societal goals and communicating our approach to selected themes and sectors with elevated ESG risks
- Our position statements currently cover the following themes and sectors:



Agriculture



Fossil fuels



Arms & defence



Human rights



Climate

change

Forestry

Mining & metals

#### 2. Single-name ESG analysis

- ESG analysis is conducted for all large corporate clients using an internally prepared ESG risk tool
- Tool is developed around the concept of financial materiality i.e. how the financial performance of the company might be affected by environmental and social trends, legislation and factors
- External sources for the tool include:



Financially material ESG factors



ESG risk exposure and management



ESG controversies



Climate-related financial risks and opportunities

#### 3. Portfolio-level ESG analysis

- Carbon disclosures for business areas and key sectors published in Danske Bank's Climate Action Plan Progress Report from February 2024
- Decarbonisation targets set towards 2030, incl. for high-emitting sectors, with SBTi approval pending
- Joined PBAF and Finance for Biodiversity Pledge to support efforts to measure and report on how we impact nature through our financing and investing activities by the end of 2024





# Danske Bank is committed to a range of sustainability initiatives – including these key examples



## Principles for Responsible Banking

Provide the framework for a sustainable banking system. They embed sustainability at the strategic, portfolio and transactional levels, across all business areas



## Principles for Responsible Investment

An international investor network that supports the implementation of ESG factors into investment and ownership decisions



#### Net-Zero Banking Alliance

A worldwide initiative for banks that are committed to aligning their lending and investment (treasury) portfolios with net-zero emissions by 2050 or sooner and setting intermediate targets using science-based guidelines



#### Net-Zero Asset Owner Alliance

Danica Pension joined the global UN-convened investor alliance in 2020, thus committing to transitioning its investment portfolio to net-zero greenhouse gas emissions by 2050

The Net Zero Asset Managers initiative

#### Net Zero Asset Managers Initiative

An international group of asset managers committed to supporting the goal of net zero greenhouse gas emissions by 2050 or sooner, in line with global efforts to limit warming to 1.5 degrees Celsius



## Finance for Biodiversity Pledge

A collaboration of 150+ financial institutions from 24 countries, committing to protect and restore biodiversity through their finance activities and investments



## Science-Based Targets initiative (SBTi)

An organisation that aims to drive ambitious climate action in the private sector. Danske Bank has set climate targets in line with SBTi criteria and recommendations



#### **UN Global Compact**

A multi-stakeholder initiative focusing on aligning business operations with ten principles in the areas of human rights, labour, environment and anti-corruption



## Partnership for Carbon Accounting Financials

Provides carbon accounting instructions for financial institutions; Danske Bank joined in 2020 as the first major Nordic bank



## Task Force on Climate-related Financial Disclosures

Has developed recommendations for more effective climate-related disclosures to promote more informed investment, credit, and insurance underwriting decisions (now part of ISSB)

## Financial Crime plan has been completed in 2023

2022 2023

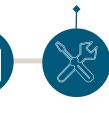
We take a number of specific and extraordinary decisions and actions to aid compliance with the newly imposed sanctions against Russia and Belarus We incorporate all core scenarios into our enhanced transaction monitoring platform. All scenarios have been specifically tailored to Danske Bank's risk appetite

We analyse training needs to ensure that employees receive targeted training relevant to their specific roles We continue to recruit new employees with financial crime expertise, and by the end of the year, 3,600 full-time members of staff were working on our financial crime prevention agenda across the Group

We develop a set of clearly defined and articulated outcomes that will be achieved at the point of Financial Crime Plan completion, our "Definition of Done"

















**\** 

We progress implementation of our Group-wide Financial Crime Plan and extend it to also cover Fraud, Anti-Bribery and Corruption and Tax Evasion

We integrate a dedicated data governance workstream into our Financial Crime Plan and centralise financial crime data and analytics teams to provide an enhanced and holistic view of what we know about our customers, their counterparties and the risk they pose to us

We deploy the first version of our new supervised machine learning hibernation model, which enables us to reduce the number of false positive alerts and thereby scrutinise transactions for unusual or suspicious activity more effectively We offer cultural training to customer-facing units across the Nordic countries to support their dialogue with our customers on the topic of financial crime to supplement our annual Group-wide mandatory eLearning courses on financial crime

We take part in the creation of the public-private partnership in Denmark, which became operational in 2023\*

The Group has now completed its Financial Crime Plan\*\*

<sup>\*</sup> Danske Bank is also an active member and contributor in similar public-private partnerships outside Denmark. These include the Swedish Anti-Money Laundering Intelligence Taskforce; the Finnish Anti-Money Laundering Intelligence Taskforce; and the Norwegian private and public sector collaboration to combat money laundering and financing of terrorism, OPS AT.

<sup>\*\*</sup>Completion means - Meeting the regulatory requirements applicable to the Bank and managing the Bank's inherent risk in line with its risk appetite by harnessing global practice. We will continue testing our controls, to ensure that what we have implemented is fully embedded and operating effectively. Should the outcome of the testing require further improvements, those will be addressed as part of normal procedure.

## Testing and further strengthening the Financial Crime framework

#### Testing of the FC Plan deliveries

Four years ago, the Bank launched the Financial Crime Plan (FC Plan), a comprehensive transformation programme, with the ambitious target of completion by the end of December 2023. The Bank completed the FC Plan on target and sees it as a significant achievement.

By concluding the FC Plan the Bank has now in place a Financial Crime framework which meets the regulatory requirements applicable to the Bank and is reasonably designed to manage the Bank's inherent risk in line with its risk appetite and does both these things by harnessing global practice.

Having a sustainable Financial Crime control framework remains one of the Bank's strategic priorities. We will continue testing our controls to ensure that what we have implemented is fully embedded and operating effectively. To the extent possible, this testing will be performed during 2024 as part of the regular oversight by 2LoD Compliance and 3LoD Internal Audit. Should the outcome of the testing require further improvements, those will be addressed as part of normal procedures.

#### Roadmap ahead

The Financial Crime landscape continues to evolve and the Bank, along with others in the industry, must hold up with developments. The Bank will continue to invest in its Financial Crime control framework with the aim of further maturing and embedding its processes. Embedding and testing the effectiveness of the framework will form the foundation for future strategic developments as the Bank moves beyond remediation. Ensuring that our control framework is sustainable and demonstrates the ability to improve and evolve is a key priority for the Bank. As part of the FC Plan, the Bank has implemented governance structures and business-asusual processes to ensure that our controls remain adequate and respond to changes in the external threat landscape and evolutions in our business. The Bank also intends to enhance our controls to make them more customer-centric whilst maintaining risk management effectiveness. In the coming years, the Bank will continue to invest and enhance existing controls by introducing greater automation which will reduce operational risk and increase cost effectiveness resulting in a fall in the Bank's financial crime risk management costs in line with previous forecasts.



### Regulatory Engagements

## Ongoing Dialogue

- We engage in ongoing dialogue with our regulators through regular meetings with the Financial Supervisory Authorities ("FSAs") and the Supervisory College to ensure aligned expectations and transparency between our regulators and the Bank
- We provide regular updates and engage in frequent interactions with the Danish FSA on our financial crime transformational progress and proactively share information on the progress with other Nordic regulators

## Regulatory Inspections

- We track all regulatory inspections closely and continue to address regulatory orders we receive from our regulators in an open and transparent way. Regulatory deliverables are formally documented, and progress is frequently communicated to relevant regulators
- The Bank has completed and closed all orders received before completion of the Financial Crime Plan from inspections following the Estonia matter and orders received in relation to subsequent AML inspections
- In the past year, the Danish FSA published the outcomes of two inspections at Danske Bank focusing on money laundering and terrorist financing, and our management of EU sanctions against Russia and Belarus. The reviews did not give rise to any supervisory reactions, which we believe reflects the progress we have made in the implementation of the Financial Crime Plan\*

### Supervisory Oversight

- The Danish FSA, as well as other relevant FSAs, carry out supervisory oversight of the Bank's work and regulatory compliance
- The Financial Crime Plan was completed in December 2023 and the Bank will continue testing its' controls, to ensure that the plan is fully embedded and operating effectively. The Bank's regulators have been following the implementation closely and will continue to do so until testing has been completed. In addition to its ongoing supervision, in early 2021, the Danish FSA appointed an Independent Expert to monitor the implementation of the Bank's Financial Crime Plan. The Danish FSA has extended the appointment of the Independent Expert for an additional period to monitor the further embedding and testing of operational effectiveness of the Financial Crime Plan.



### Committee Governance for Compliance Risks

## 2LoD Financial Crime Risk Council

- Provides structured Management Information which fulfils the oversight responsibility for Financial Crime Compliance
- Ensures regulated tasks of the AML Responsible Compliance Officer are included in the reporting for the Council
- Chaired by the Head of Financial Crime Compliance of Danske Bank
- The Committee reports to the Compliance Risk Committee

### Compliance Risk Committee

- Second Line Committee responsible for providing oversight and challenge of the management of compliance and conduct risk on behalf of the ELT
- The Committee reports to the Group All Risk Committee
- Chaired by the Chief Compliance Officer of Danske Bank

# Conduct and Compliance Committee

- Board level committee that oversees the Bank's management of conduct and reputational risk, compliance and financial crime as well as other matters delegated by the Board
- Responsible for reviewing all relevant Board owned policies concerning compliance, prior to Board approval

## Post-Resolution Committee

- Danske Bank's agreement with the Department of Justice ("DOJ") contains post-resolution obligations, which include the obligation for Danske Bank to continue to enhance its compliance programs, including its AML Program, which will be subject to ongoing review by and engagement with the DOJ
- To oversee the implementation of and compliance with post-resolution obligations, the Bank has established a Post-Resolution Committee



### The Resolutions with the Danish and U.S. Authorities

In December 2022, Danske Bank reached the final resolutions with the U.S. Department of Justice (DOJ), the U.S. Securities and Exchange Commission (SEC) and the Danish Special Crime Unit (SCU) following the investigations in relation to the non-resident portfolio at Danske Bank's former branch in Estonia. The resolutions marked an end to the investigations, while also emphasising the importance of the journey ahead.

### Pre-Resolution

Already during the investigations, Danske Bank:

- Made significant investments in building systems and upgrading our compliance, risk and control capabilities
- Started implementing a comprehensive transformation program, the Financial Crime Plan (FC Plan), which has now been completed
- Provided full cooperation with the investigation, which has been acknowledged by the U.S. authorities in the form of a cooperation credit

### The Plea Agreement

Danske Bank's Plea Agreement with the DOJ sets out a number of obligations, including:

- Broad disclosure obligations (§11, 13 and 30 of the Plea Agreement and §13 of Appendix D)
- Compliance Commitments and Compliance Reporting Requirements (Appendices C and D)
- Obligations to meet with U.S. authorities quarterly to discuss progress of the remediation (Appendix D)
- Certification requirements (Appendices E and F)

As part of the Plea Agreement, Danske Bank is placed on corporate probation for three years, which is a period of supervision by the U.S. court. Danske Bank will comply with all terms of corporate probation

### Post-Resolution

Danske Bank has set up a comprehensive program to manage the post-resolution obligations in three phases:

- 1. Addressing immediate disclosure obligations and escalation procedures [completed]
- 2. Submitting work plan outlining how current gaps against obligations will be addressed [completed]
- 3. Executing on the commitments made to the U.S. Authorities under the Plea Agreement [ongoing]



Credit quality & Impairments

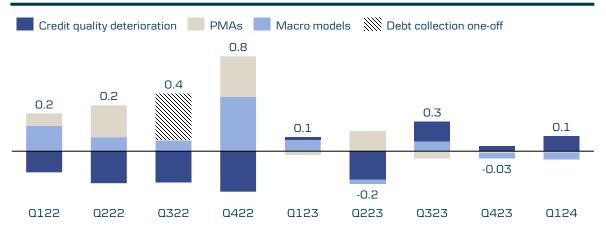


# Impairments: Overall strong credit quality with few single-name impairments resulting in below-normalised-level cost of risk

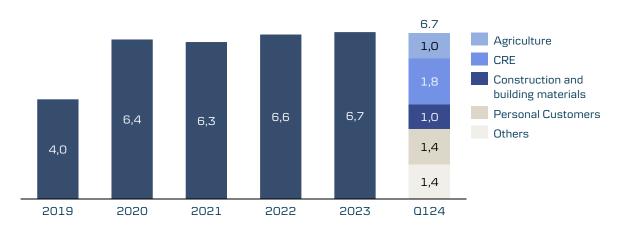
### Highlights

- Q1 impairments of O.1bn, equivalent to a loan loss ratio of 2 basis points, as credit quality remained strong. Limited stage migration and few single-name charges in Business Customers not a reflection of overall portfolio trends which also benefits from reversals
- Modest reversals related to provisions from macroeconomic models as base case macro outlook has improved. Models continue to reflect a severe downturn scenario
- Significant PMA buffers remain in place in order to mitigate any tail risk not visible in the portfolio or captured by macro models. Part of PMAs repurposed from Personal Customers to Business Customers

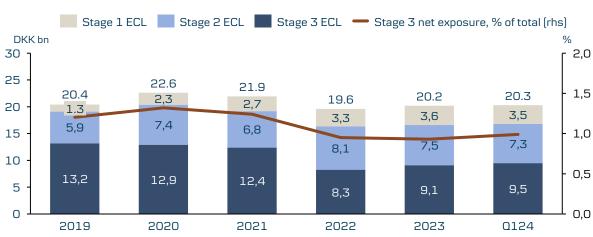
### Impairment charges by category (DKK bn)



### Post-model adjustments (DKK bn)



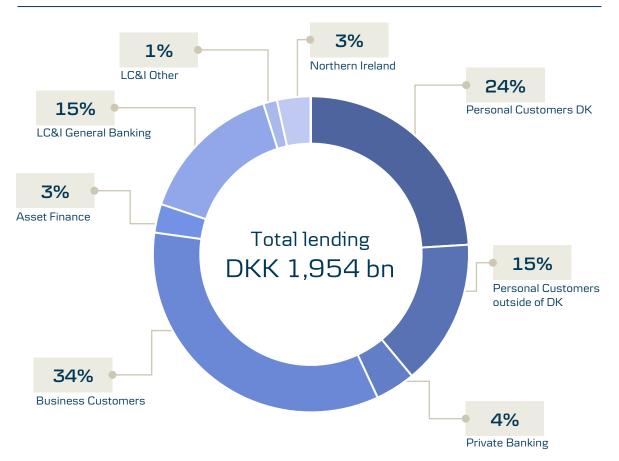
### Allowance account by stages (DKK bn)



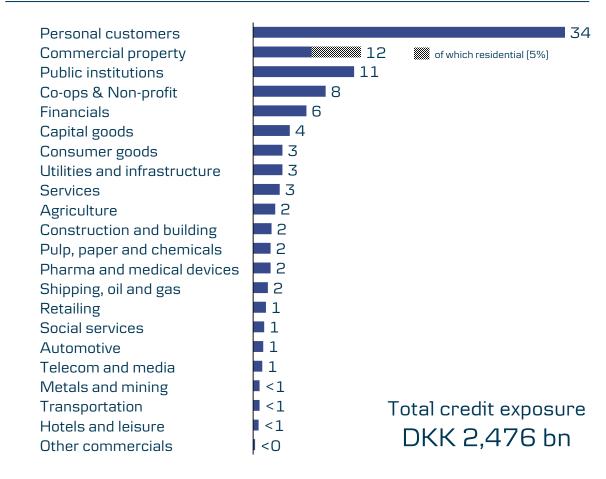


## Strong footprint within retail lending

### Lending by segment<sup>1</sup> Q1 24 (%)



### Credit exposure by industry Q1 24 (%, rounded)





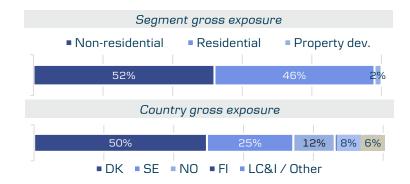
## Overall strong credit quality in portfolios exposed to macro cyclicality

CRE: Well diversified and prudently managed growth

-

Housing: Low leverage and strong household finances

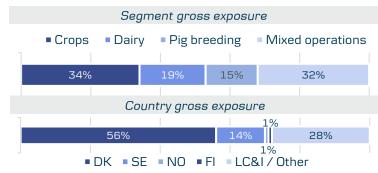
#### DKK 291 bn in gross exposure and ECL~1%



- Conservative lending growth (-4% 5Y-CAGR in nonresi.) given caps and concentration limits within subsegments and markets, as well as for single-names, limiting downside risks
- Due to our conservative approach, our SE exposure has remained stable, despite market growth, and book is well-diversified with lower concentration risk over the past years
- The Group's credit underwriting standards maintain strong focus on cash flows, interest rate sensitivity, LTV and the ability to withstand significant stress
- PMAs of DKK 1.8bn to cover uncertainties regarding the effect of rapid interest rate increases and macroeconomic situation

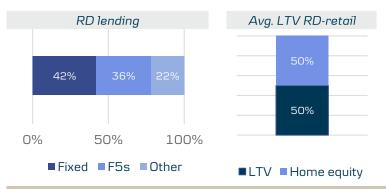
#### DKK 61bn in gross exposure of which 52% RD

Agriculture: Well-provisioned agriculture book



- The credit quality of the portfolio has improved over the past few years, recovering from legacy exposures from the financial crisis
- The current credit risk appetite takes into account the volatility of the sector and remains in place
   Furthermore, the Group maintains strong underwriting standards on LTV, interest-only loans and interest rate sensitivity
- PMAs of DKK 1 bn have been made for potential future portfolio deterioration including uncertainties not visible in the portfolio such as diseases and implications from green transition

### ~80% of RD lending are 5-30yr fixed-rate



- Avg. LTV remains at moderate level and have been generally been supported over the past years by the trend in house prices along with the call feature of DK mortgages
- Affordability measures in our approval process has been tightened, and debt-to-income (DTI) levels remain stable overall
- Portfolio uncertainty risks are being mitigated by continuous monitoring and review of underwriting standards covering interest rate-related stress of affordability and other measures
- Low near-term refinancing risk on RD flex loans
- PMAs related to personal customers total DKK 1.4 bn

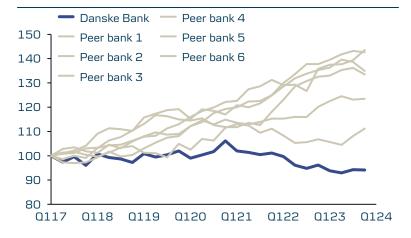


# Commercial property; prudently managed and cash-flow based underwriting standards; sound credit quality and adequate buffers in place to mitigate tail risks

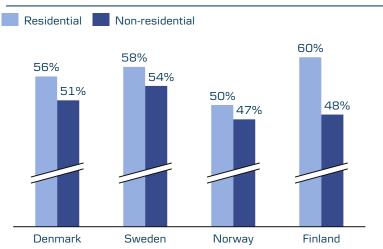
### Highlights

- Danske Bank has a relatively low concentration to CRE compared with Nordic peers. The portfolio has been slightly declining due to concentration limits and stringent underwriting standards, particularly towards non-residential segment
- Of the CRE portfolio, 25% is to Sweden, lowest ratio among all Nordic banks active in Sweden. As such, customers with dependence on refinancing of bonds are thus manageable
- In addition to conservative underwriting, we perform rigorous monitoring of exposures, incl. stress tests:
  - ✓ An interest rate stress of 3%-pts on top of the borrower's current avg. interest rate for debt not hedged
  - ✓ Significant stress assessment of rent and vacancy rates
  - ✓ Liquidity stress measuring ability to repay maturing bond debt etc. in the coming 18 months
- The portfolio is well diversified and well provisioned to mitigate a potential material correction in the sector

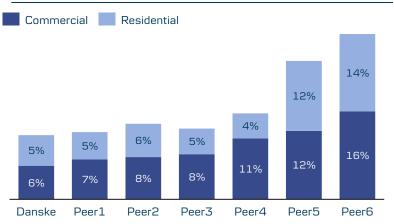




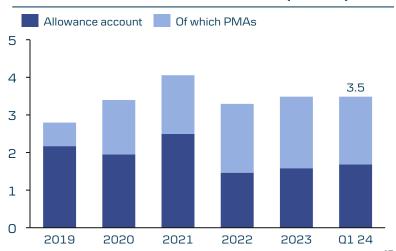
### Danske Bank's CRE portfolio avg. LTVs



### CRE share of total portfolio by major peer banks\*



### Danske Bank's CRE allowance account (DKK bn)

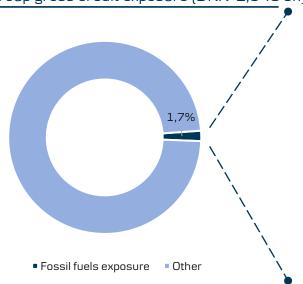


## Fossil fuels (coal, oil and gas) exposure

### Key points Q124

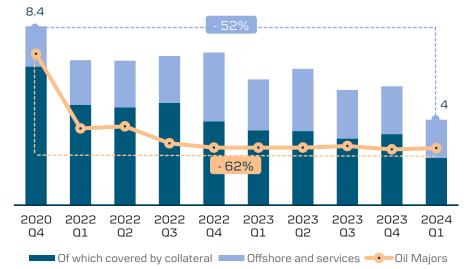
- Exposure towards oil majors (upstream oil and gas) has been stable the past year and exposure is down by 62% compared to end 2020. The exposure development is aligned with the Group's 2030 climate target of reducing financed emissions by 50% from oil majors. The main risk on oil related exposures lies with exposures other than oil majors and net exposures are down by 52% from end 2020
- Exposures shown on this page is to utility customers with any coal-based power production. and hereof more than 5% of revenues from coal fired power production. The list of customers with more than 5% of revenues from coal fired power production is regularly being reviewed, and in Ω1 2024 exposures increased from 2.5 DKK bn. to 3 DKK bn. due to an updated assessment. In 2022, exposure to power utilities increased due to short-term financing needs driven by volatile energy markets but has been steadily decreasing during the last year. In the first quarter of 2024, exposures dropped by 23% compared to previous quarter, and is now at levels similar to before 2022
- Customers' transition plans are continually being assessed as part of the credit process, and customers in the distribution and refining segments and utility customers are generally progressing well on the transition. For instance, by refineries switching to biofuels or by gas stations investing in infrastructure for charging of electric vehicles. For most customers, the use of coal is limited to a few remaining production facilities which are expected to phase-out towards 2030. From Q1 2024, offshore pureplay renewables have been excluded from the exposure overview

Group gross credit exposure (DKK 2,548 bn) Fossil fuels exposure



<u> </u>	
Segment	Net exposure (DKK m)
Crude, gas and product tankers	5,061
Distribution and refining	9,576
Oil-related exposure	6,760
Oil majors	2,672
Offshore and services	4,088
Power and heating utilities with any coal-based production	20,998
Hereof customers with more than 5% revenue from coal	3,014
Total fossil fuel exposure	42,396

#### Oil-related net credit exposure development (DKK bn.)





### Credit quality: Low level of actual credit deterioration

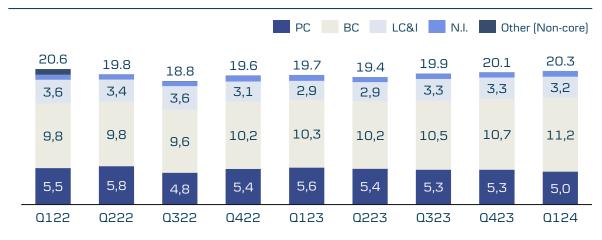
### Stage 2 and 3 as % of net exposure



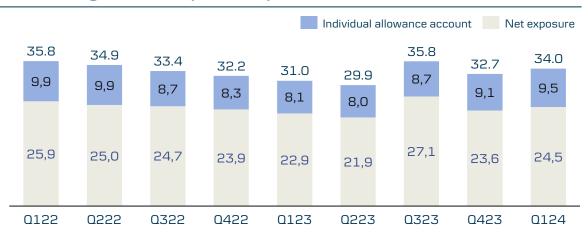
### Stage 2 allowance account and exposure (DKK bn)

	Allowance account	Gross credit exposure	Allowance account as % of gross exposure
Personal customers	1.5	847	0.17%
Agriculture	0.8	61	1.38%
Commercial property	1.6	292	0.55%
Shipping, oil and gas	0.0	40	0.11%
Services	0.3	73	0.40%
Other	3.0	1,183	0.26%
Total	7.3	2,496	0.29%

### Allowance account by business unit (DKK bn)



### Gross stage 3 loans (DKK bn)



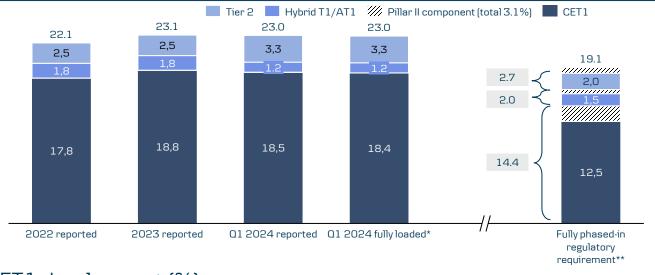


## Capital



## Capital: Strong capital base with CET1 ratio of 18.5%

### Capital ratios under Basel III/CRR (%)



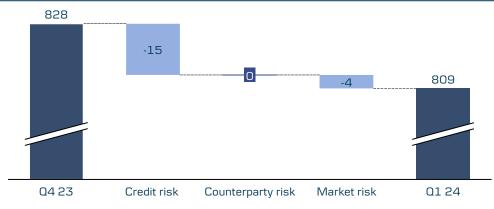
### Current capital buffer structure (%)



### CET1 development (%)



### Total REA (DKK bn)



<sup>\*</sup> Based on fully phased-in rules including fully phased-in impact of IFRS 9. \*\* Fully phased-in minimum CET1 requirement in March 2025 of 4.5%, capital conservation buffer of 2.5%, SIFI buffer of 3%, countercyclical buffer of 2.0%, systemic risk buffer of 0.5% (on Norwegian exposures), and CET1 component of Pillar II requirement



# Strong CET1 capital build-up since 2008; Available Distributable Items (ADI) well in excess of DKK 100 bn

Common Equity Tier 1, 2008 - 2024 (DKK bn)



### REA, CET1, profit and distribution (DKK bn; %)

	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	01 2024
REA	960	834	844	906	819	852	865	834	815	753	748	767	784	860	838	828	809
CET1 ratio	8.1%	9.5%	10.1%	11.8%	14.5%	14.7%	15.1%	16.1%	16.3%	17.6%	17.0%	17.3%	18.3%	17.7%	17.8%	18.8%	18.5%
Net profit	1.0	1.7	3.7	1.7	4.7	7.1	13.0 <sup>2</sup>	17.7 <sup>2</sup>	19.9	20.9	15.0	15.1	4.6	12.9	-5.1	21.2	5.6
Distribution to shareholders <sup>3</sup>	0	0	0	0	0	2.0	10.5	17.1	18.9	16.3	7.6	0	1.7	1.7	0	18.0	-
Total assets	3,544	3,098	3,214	3,424	3,485	3,227	3,453	3,293	3,484	3,540	3,578	3,761	4,109	3,936	3,763	3,771	3,710

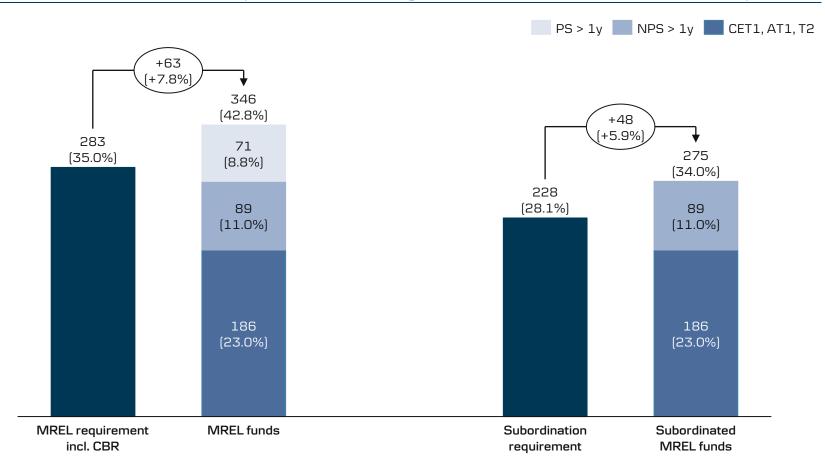
<sup>1.</sup> The decline in CET1 capital in 2018 is due mainly to Danica Pension's acquisition of SEB Pension Danmark which led to a higher deduction in Group regulatory capital.

<sup>2.</sup> Before goodwill impairment charges 3. Based on year-end communicated distributions. 2017 is adjusted for cancelled buy-back. 2019 is adjusted for cancelled dividend.



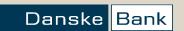
## Fully compliant with MREL and subordination requirement; expect to cover MREL need with both preferred and non-preferred senior

MREL and subordination requirement\* and eligible funds Q124 DKK bn (% of Group REA)



### Comments

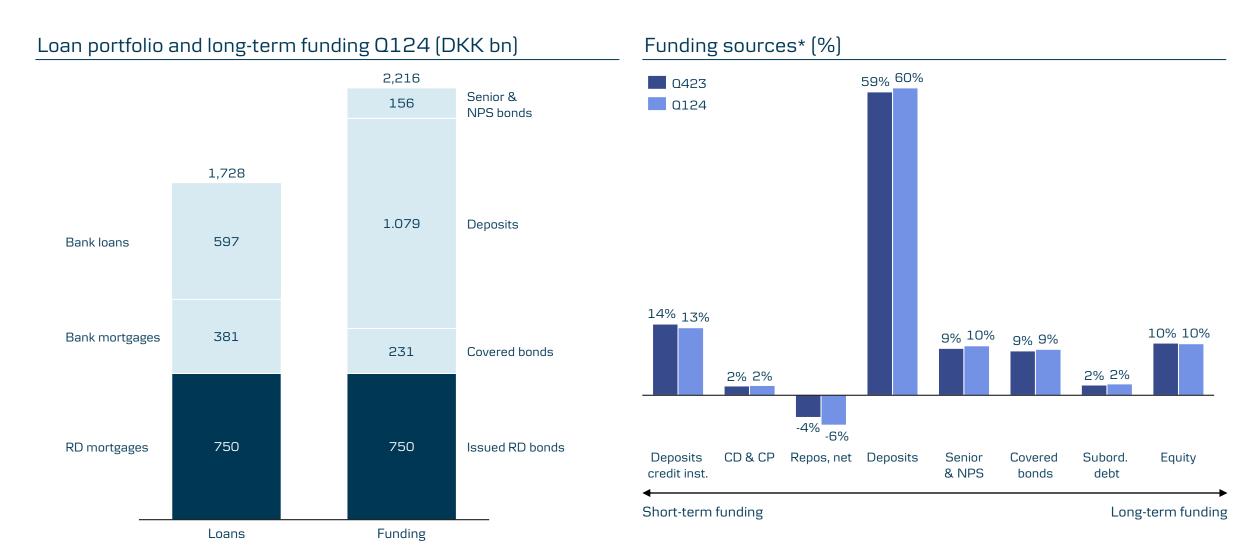
- The Group has to meet a MREL requirement and a subordination requirement, both adjusted for Realkredit Danmark (RD)
- The subordination requirement is the higher of 2x(P1 + P2) + CBR or 8% TLOF
- The Group's MREL requirement (total) resolution requirement) is DKK 283bn incl. RD's capital and debt buffer requirement (DKK 45bn) and the combined buffer requirement (DKK 54bn). Excess MREL funds are DKK 63bn
- The Group's subordination requirement is DKK 228bn incl. RD's capital requirement (DKK 30bn). Excess subordinated MREL funds are DKK 48bn
- This figure shows the Group's MREL and subordination requirement as of end Q1 2024, which constitutes the fully-phased in requirements, i.e. no interim target. Requirements will, however, be impacted by any changes to the CCyB.



Funding & Liquidity

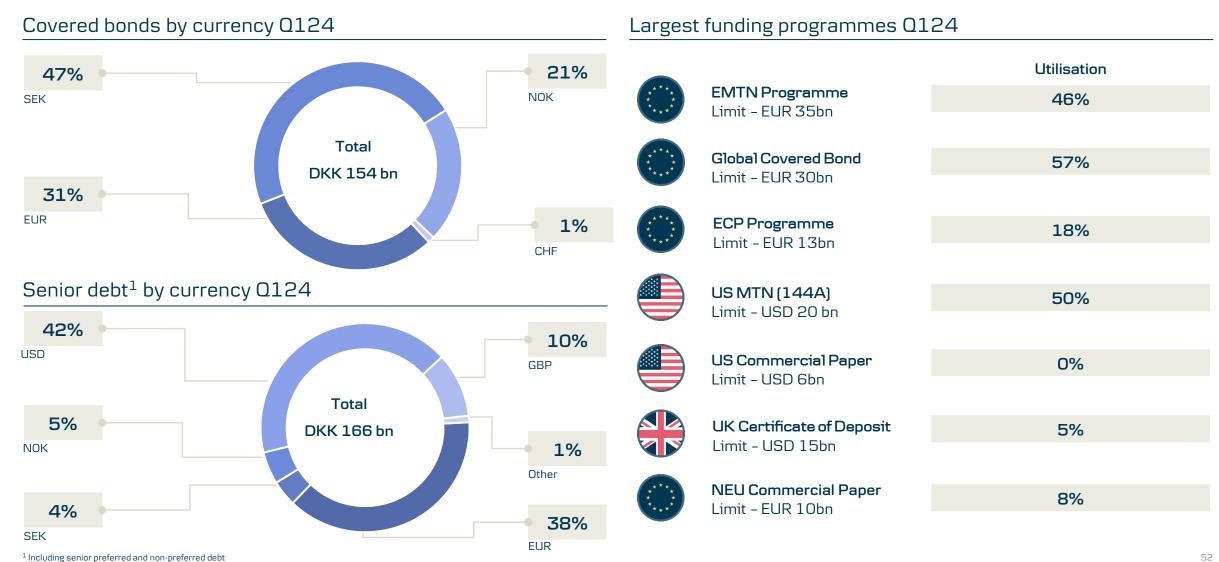


## Funding structure and sources: Danish mortgage system is fully pass-through





## Funding programmes and currencies

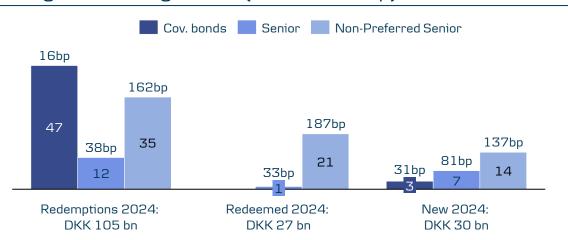


<sup>1</sup> Including senior preferred and non-preferred debt

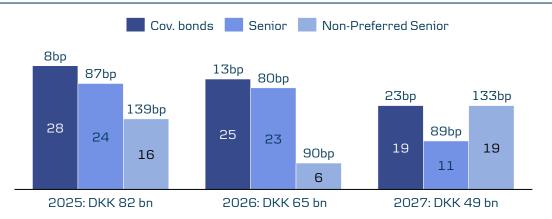


## Funding plan

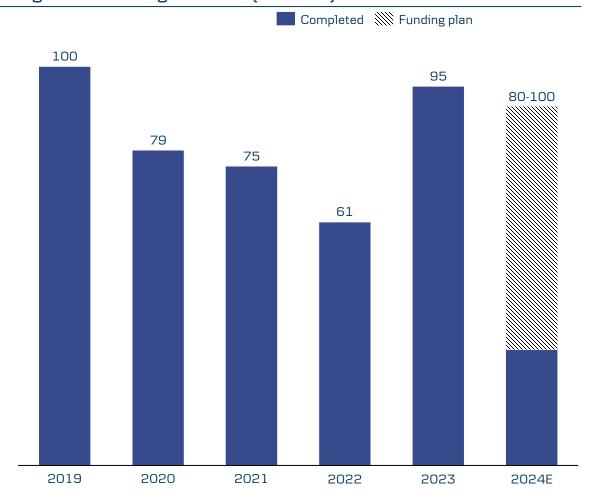
### Changes in funding\* 2024 (DKK bn and bp)



### Maturing funding\* 2025-2027 (DKK bn and bp)



### Long-term funding excl. RD (DKK bn)\*\*\*



Spread over 3M FURIBOR

<sup>\*\*\*</sup> Includes covered bonds, senior, non-preferred senior and capital instruments, excl. RD.



## EUR<sup>1</sup> issuance: Danske Mortgage Bank & Danske Bank A/S "D-pool" and "C-pool"



### Danske Bank

### Residential mortgages

- Denmark, D-pool
- Norway, I-pool (existing Norwegian cover pool assets and NOK-denominated liabilities to be sold to Nordea)
- Sweden, Danske Hypotek AB
- Finland, Danske Mortgage Bank Plc



### Commercial mortgages

Sweden and Norway, C-pool



## Danmark

#### Residential and commercial mortgages

- Capital Centre T (adjustable-rate mortgages)
- Capital Centre S (fixed-rate callable mortgages)

Danske Bank A/S C-pool<sup>1</sup> S&P AAA Fitch AAA

Danske Bank A/S I-pool S&P AAA Fitch AAA

Nordea's purchase of Danske Bank's personal customer business in Norway has been approved and the transaction is expected to be completed by end 2024



Denmark

Finland

Danske Mortgage Bank Plc Moody's Aaa

Sweden



Danske Hypotek AB<sup>1</sup> S&P AAA Nordic Credit Rating AAA

Danske Bank A/S D-pool S&P AAA

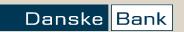
Realkredit Danmark A/S

Fitch AAA

S&P AAA

Fitch AAA Scope AAA

Details of the composition of individual cover pools can be found on the respective issuers' websites.



## **Credit & ESG Ratings**

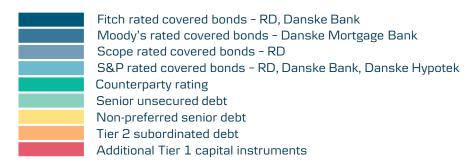


## Danske Bank's credit ratings - No change in Q1 2024

### Long-term instrument ratings

Speculative grade

Fitch	Moody's	Scope	S&P
AAA	Aaa	AAA	AAA
AA+	Aal	AA+	AA+
AA	Aa2	AA	AA
AA-	Aa3	AA-	AA-
A+	A1	A+	A+
А	A2	А	А
A-	А3	A-	A-
BBB+	Baa1	BBB+	BBB+
BBB	Baa2	BBB	BBB
BBB-	Baa3	BBB-	BBB-
BB+	Ba1	BB+	BB+



### No credit rating changes in Q4 2023

There were no credit rating changes on Danske Bank in Q1 2024.

S&P and Fitch each have a Stable outlook on Danske Bank, while Moody's have a Positive outlook.



## Danske Bank's ESG ratings - No change in Q1 2024

We have chosen to focus on five providers based on their importance to our investors

		01 2024	End 2023	End 2022	End 2021	End 2020	Range
CDP <sup>1</sup>	В	362 companies, out of the 21,000 scored, made the 2023 Climate Change A List	В	В	В	В	A to F (A highest rating)
ISS ESG	C+ Prime	Decile rank: 1 (300 banks rated) C+ is the highest rating assigned to any bank by ISS ESG	C+ Prime	C+ Prime	C Prime	C+ Prime	A+ to D- (A+ highest rating) Decile rank of 1 indicates a higher ESG performance, while decile rank of 10 indicates a lower ESG performance
Moody's ESG Solutions	60	N/A	60	61	61	64	100 to 0 (100 highest rating)
MSCI	BBB	MSCI rates 201 banks:  AAA 5%  AA 36%  A 27%  BBB 20%  BB 8%  B 1%  CCC 1%	BBB	BBB	BBB	BB	AAA to CCC (AAA highest rating)
Sustainalytics	Medium Risk	Rank in Diversified Banks 96/313 Rank in Banks 358/1057	Medium Risk	Medium Risk	Medium Risk	High Risk	Negligible to Severe risk

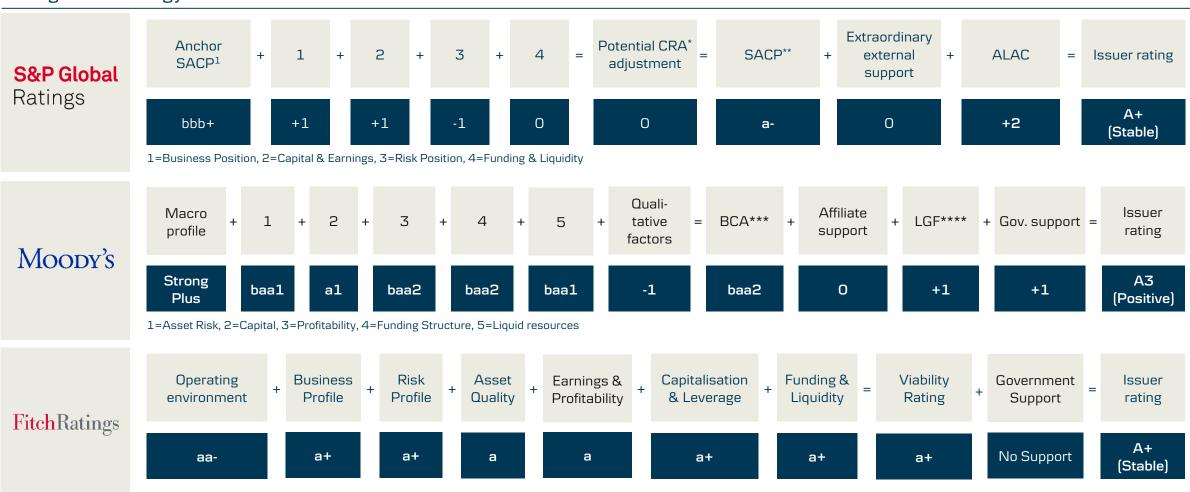
<sup>&</sup>lt;sup>1</sup> Carbon Disclosure Project - primary focus is on climate change/management, also linked to TCFD



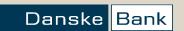
Danske Bank's rating

## Danske Bank's credit ratings - No change in Q1 2024

# Rating methodology



<sup>\*</sup> Comparable Ratings Analysis \*\* Stand-Alone Credit Profile \*\*\* Baseline Credit Assessment \*\*\*\* Loss Given Failure



Tax & Material one-offs



### Tax

### Actual and adjusted tax rates (DKK m)

	01 2024	042023	03 2023	02 2023	01 2023
Profit before tax according to P&L	7,517	7,235	6,475	6,018	6,954
Permanent non-taxable difference	218	-473	223	798	547
Adjusted pre-tax profit, Group	7,736	6,762	6,698	6,815	7,501
Tax according to P&L	1,888	1,470	1,156	1,007	1,787
Taxes from previous years etc.	24	251	503	652	71
Adjusted tax	1,912	1,721	1,660	1,658	1,858
Adjusted tax rate	24.7%	25.5%	24.8%	24.3%	24.8%
Actual-/Effective tax rate	25.1%	20.3%	17.9%	16.7%	25.7%
Actual-/Effective tax rate exclusive prior year regulation	25.4%	23.8%	25.6%	27.6%	26.7%

### Tax drivers, Q1 2024

- The actual tax rate of 25.4% (excluding prioryear's adjustments) is lower than the Danish rate of 26% - due to the tax effect from tax exempt income/expenses
- The Danish financial sector is subject to a statuary corporate tax rate of 25.2% in 2023 and 26% from 2024 onwards
- Adjusted tax rate of 24.7% is lower than the Danish rate of 26% due to the differences in statuary tax rates in the various countries in which we operate
- The permanent non-taxable difference derives from tax-exempt income/expenses, such as value adjustments on shares



## Material extraordinary items in 2024

In Q1 2024, Danske Bank did not report extraordinary items



### Contacts

### **Investor Relations**



Claus Ingar Jensen Head of IR

Mobile +45 25 42 43 70 clauj@danskebank.dk



Nicolai Brun Tvernø Head of Debt IR

Mobile +45 31 33 35 47 nitv@danskebank.dk



Olav Jørgensen Chief IR Officer

Mobile +45 52 15 02 94 ojr@danskebank.dk



Katrine Lykke Strøbech IR Officer

Mobile +45 22 43 19 11 kalyk@danskebank.dk

### **Group Treasury and Funding**



Kasper Refslund Kirkegaard Head of Group Treasury

Mobile: +45 23 82 94 88 kaki@danskebank.dk



**Bent Callisen** Head of Group Funding

Mobile: +45 30 10 23 05 call@danskebank.dk



Thomas Halkjær Jørgensen Chief Funding Manager

Mobile +45 25 42 53 03 thjr@danskebank.dk



Rasmus Sejer Broch Chief Funding Manager

Mobile +45 40 28 09 97 rasb@danskebank.dk



### Disclaimer for Danske Bank's Climate Action Plan Progress Report 2023

Danske Bank's Climate Action Plan Progress Report 2023 has been prepared by Danske Bank A/S ("Danske Bank"). Danske Bank is under supervision by the Danish Financial Supervisory Authority (Finanstilsynet).

The publication includes information that is subject to uncertainties arising from limitations in underlying methodologies and data. In our analysis and target-setting, we have used estimates based on various recognised frameworks and methodologies, as described in the appendices. Because methods and data availability are constantly evolving, updates to methodologies and assumptions may result in different conclusions.

In alignment with net-zero recommendations, our climate-related targets, actions and initiatives require forward-looking parameters and long time horizons in order to account for the nature of climate change. The forward-looking statements made in this update reflect our current view of future events and are based on expectations, projections and estimations. These encompass a large degree of uncertainty and risk due to, but not limited to, future market conditions, technological developments, changes in regulation and realisation of government plans and strategic objectives. The forward-looking assessments may therefore be subject to change and should not be viewed as reliable indicators of future performance or as complete or accurate accounts of actual performance. Caution must therefore be exercised when interpreting this progress report.

The achievement of our targets is dependent on the collaboration with and the initiatives of our customers, investee companies, international governing bodies and national governments.

The trajectories towards our sector-specific targets may not be linear because development in technologies and other circumstances may affect individual sectors year-on-year.

The publication has been prepared for information purposes only and is not to be relied upon as investment, legal, tax or financial advice. We expect data quality and coverage to increase over the coming years, driven by increased reporting and disclosure obligations. New and improved guidance and scientific research is also expected, and Danske Bank reserves the right to update targets, methodologies and approaches and to perform relevant restatements of baselines as relevant.

Reasonable care has been taken to ensure that the content is fair, true and not misleading. Danske Bank makes no representation to the content's accuracy or completeness, including information obtained from a third party, and accepts no liability for any loss arising from relying on the information provided. The forward-looking statements in the publication reflect Danske Bank's current view of future events and are based on expectations, projections and estimations, which involves uncertainties and risks, including, but not limited to, future market conditions, changes in regulation and realisation of plans and strategic objectives. The forward-looking statements should not be viewed as reliable indicators of future performance or as complete or accurate accounts of actual performance. Caution must therefore be exhibited when interpreting the publication.

Copyright © Danske Bank A/S. All rights reserved. The publication is protected by copyright and may not be reproduced in whole or in part without permission.

You can read more in Danske Bank's Climate Action Plan Progress Report 2023.



### Disclaimer

### Important Notice

This presentation does not constitute or form part of and should not be construed as, an offer to sell or issue or the solicitation of an offer to buy or acquire securities of Danske Bank A/S in any jurisdiction, including the United States, or an inducement to enter into investment activity. No part of this presentation, nor the fact of its distribution, should form the basis of, or be relied on in connection with, any contract or commitment or investment decision whatsoever. The securities referred to herein have not been, and will not be, registered under the Securities Act of 1933, as amended ("Securities Act"), and may not be offered or sold in the United States absent registration or an applicable exemption from the registration requirements of the Securities Act.

This presentation contains forward-looking statements that reflect management's current views with respect to certain future events and potential financial performance. Although Danske Bank believes that the expectations reflected in such forward-looking statements are reasonable, no assurance can be given that such expectations will prove to have been correct.

Accordingly, results could differ materially from those set out in the forward-looking statements as a result of various factors many of which are beyond Danske Bank's control.

This presentation does not imply that Danske Bank has undertaken to revise these forward-looking statements, beyond what is required by applicable law or applicable stock exchange regulations if and when circumstances arise that will lead to changes compared to the date when these statements were provided.

